

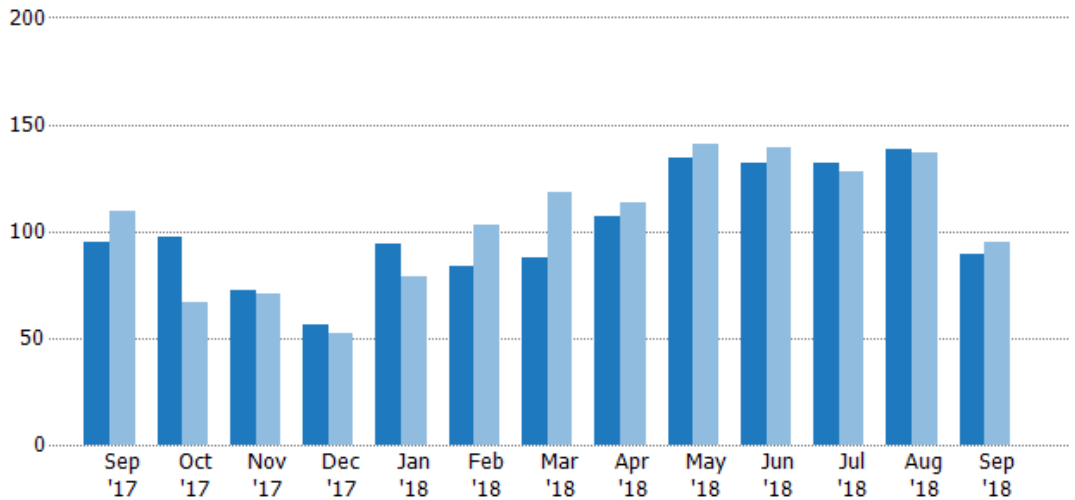
New Listings

The number of new residential listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Sep '18	89	-6.3%
Sep '17	95	-12.8%
Sep '16	109	-3.7%



Current Year	95	97	72	56	94	84	88	107	134	132	132	138	89
Prior Year	109	67	71	52	79	103	118	113	141	139	128	137	95
Percent Change from Prior Year	-13%	45%	1%	8%	19%	-18%	-25%	-5%	-5%	-5%	3%	1%	-6%

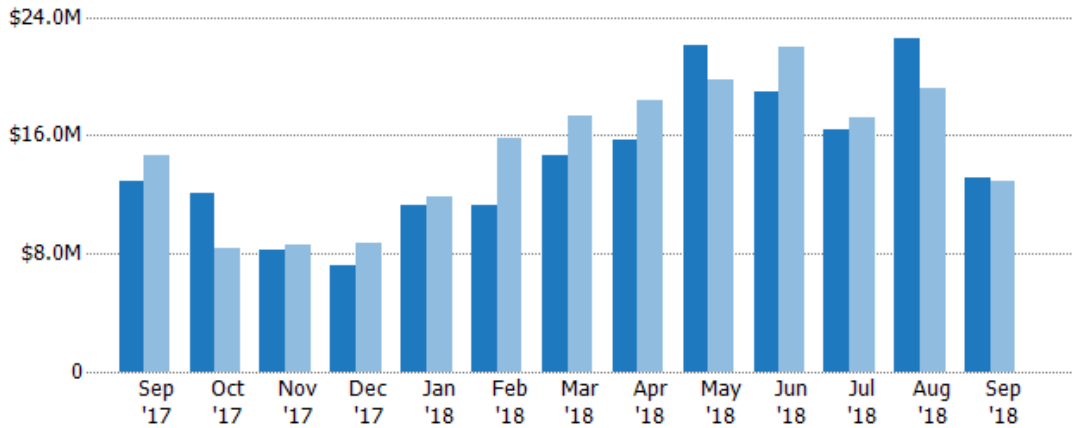
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Sep '18	\$13.2M	2.2%
Sep '17	\$12.9M	-11.9%
Sep '16	\$14.6M	17.4%



Current Year	\$12.9M	\$12.1M	\$8.2M	\$7.19M	\$11.3M	\$11.3M	\$14.6M	\$15.7M	\$22.1M	\$18.9M	\$16.3M	\$22.6M	\$13.2M
Prior Year	\$14.6M	\$8.37M	\$8.63M	\$8.68M	\$11.8M	\$15.8M	\$17.4M	\$18.3M	\$19.7M	\$21.9M	\$17.2M	\$19.1M	\$12.9M
Percent Change from Prior Year	-12%	44%	-5%	-17%	-5%	-29%	-16%	-14%	12%	-14%	-5%	18%	2%

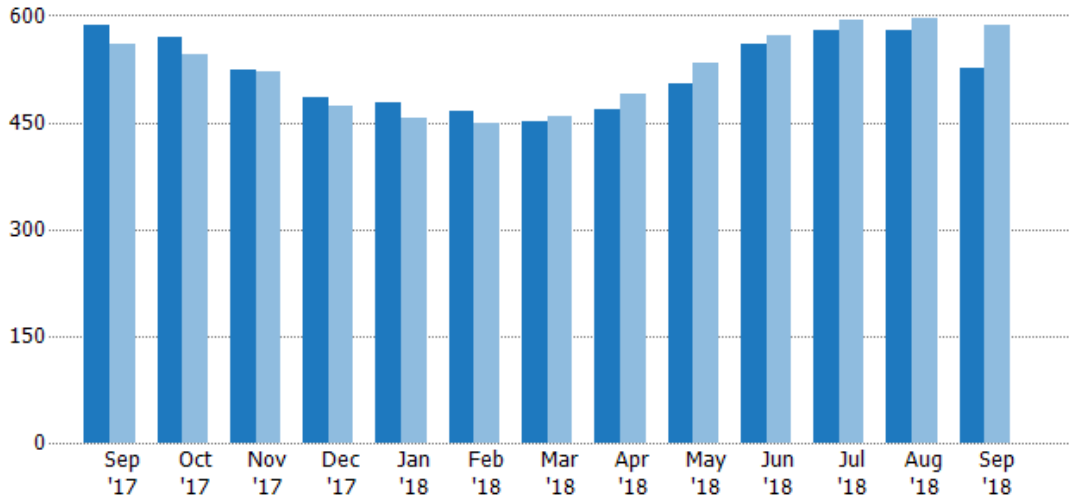
Active Listings

The number of active residential listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Sep '18	527	-10.1%
Sep '17	586	4.6%
Sep '16	560	-12.9%



Current Year	586	569	523	485	477	465	452	468	505	561	579	580	527
Prior Year	560	545	521	472	455	450	459	491	534	571	594	595	586
Percent Change from Prior Year	5%	4%	0%	3%	5%	3%	-2%	-5%	-5%	-2%	-3%	-3%	-10%

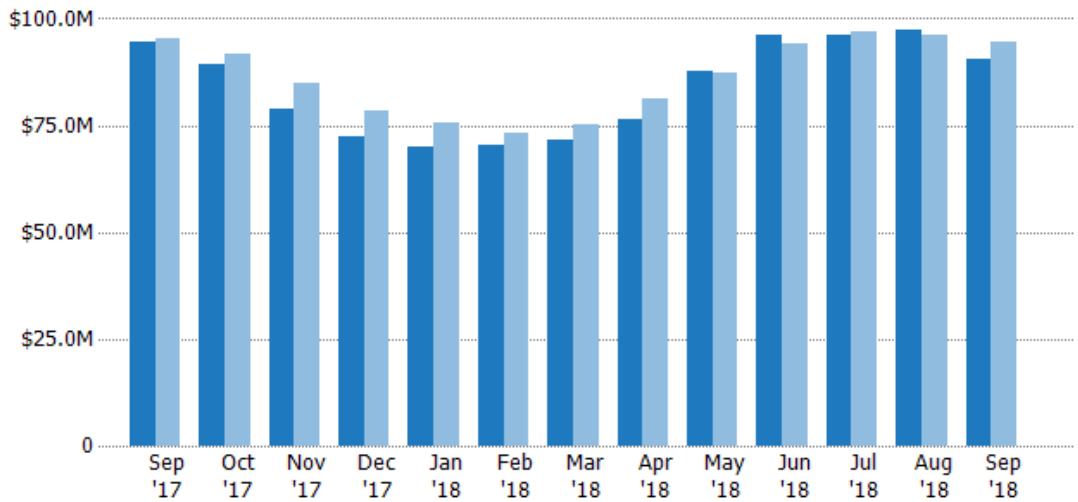
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Sep '18	\$90.5M	-4.2%
Sep '17	\$94.5M	-1%
Sep '16	\$95.4M	-10.4%



Current Year	\$94.5M	\$89.5M	\$78.8M	\$72.3M	\$70.1M	\$70.5M	\$71.8M	\$76.3M	\$87.7M	\$96.1M	\$96.1M	\$97.3M	\$90.5M
Prior Year	\$95.4M	\$91.8M	\$84.9M	\$78.4M	\$75.6M	\$73.3M	\$75.3M	\$81.4M	\$87.4M	\$93.9M	\$96.8M	\$96.3M	\$94.5M
Percent Change from Prior Year	-1%	-3%	-7%	-8%	-7%	-4%	-5%	-6%	0%	2%	-1%	1%	-4%

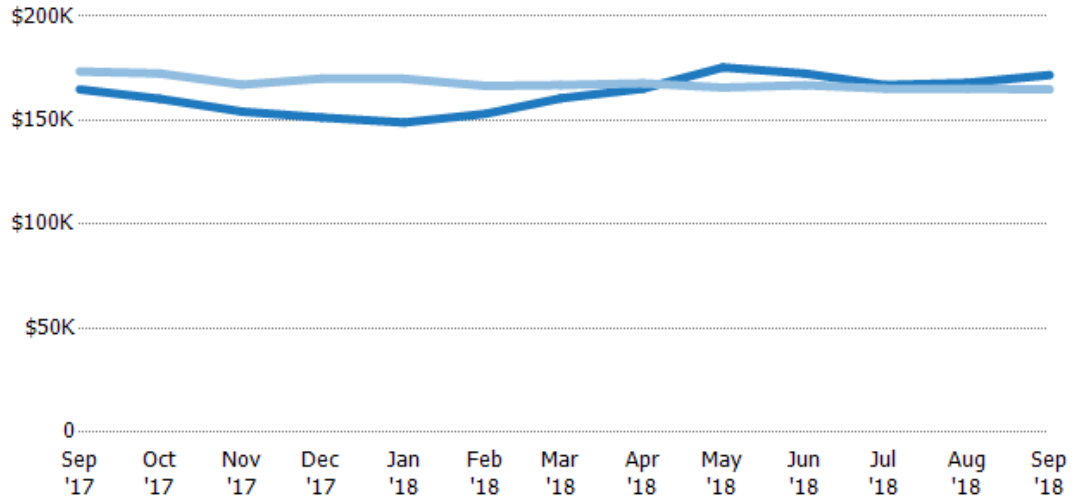
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Price	% Chg.
Sep '18	\$172K	4.2%
Sep '17	\$165K	-5%
Sep '16	\$173K	1.9%



	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	\$165K	\$160K	\$154K	\$151K	\$149K	\$153K	\$161K	\$165K	\$175K	\$172K	\$167K	\$168K	\$172K
Prior Year	\$173K	\$173K	\$167K	\$170K	\$170K	\$167K	\$167K	\$168K	\$166K	\$167K	\$165K	\$165K	\$165K
Percent Change from Prior Year	-5%	-7%	-8%	-11%	-12%	-8%	-4%	-2%	6%	3%	1%	2%	4%

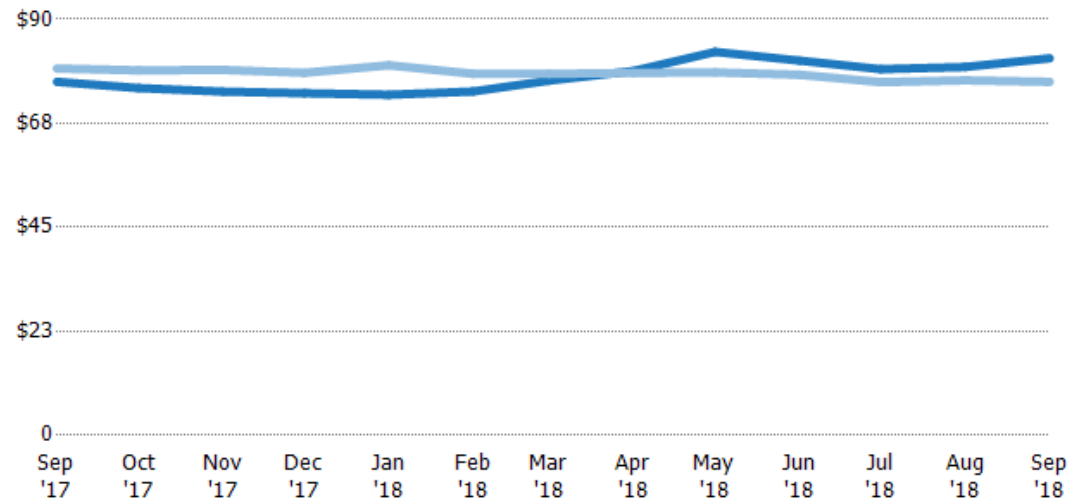
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Price/sq ft	% Chg.
Sep '18	\$81.6	6.7%
Sep '17	\$76.5	-3.6%
Sep '16	\$79.4	3.7%

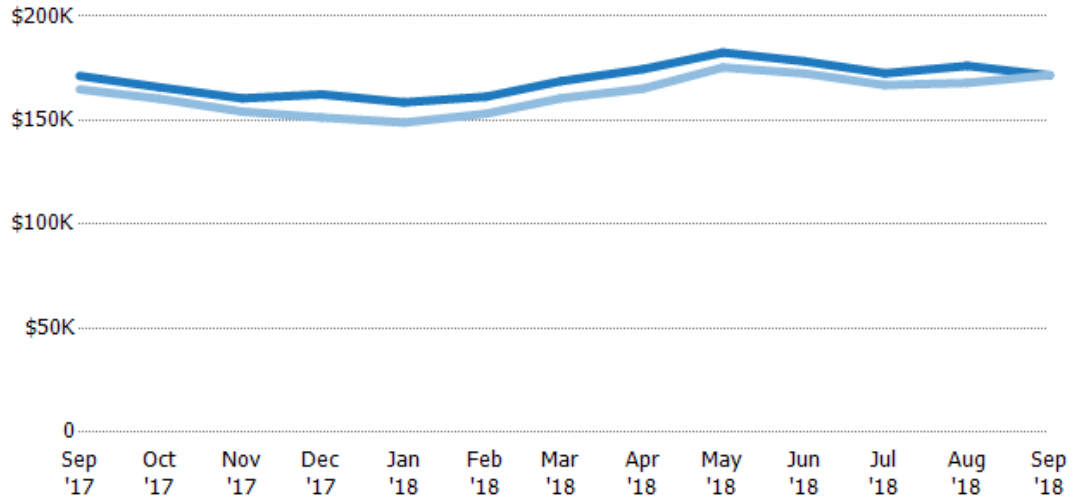


	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	\$76.5	\$75.1	\$74.3	\$74	\$73.7	\$74.4	\$76.7	\$78.8	\$82.9	\$81.1	\$79.2	\$79.7	\$81.6
Prior Year	\$79.4	\$79	\$79	\$78.4	\$80	\$78.2	\$78.2	\$78.4	\$78.5	\$78	\$76.4	\$76.8	\$76.5
Percent Change from Prior Year	-4%	-5%	-6%	-6%	-8%	-5%	-2%	1%	6%	4%	4%	4%	7%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used
County: 6 Selected



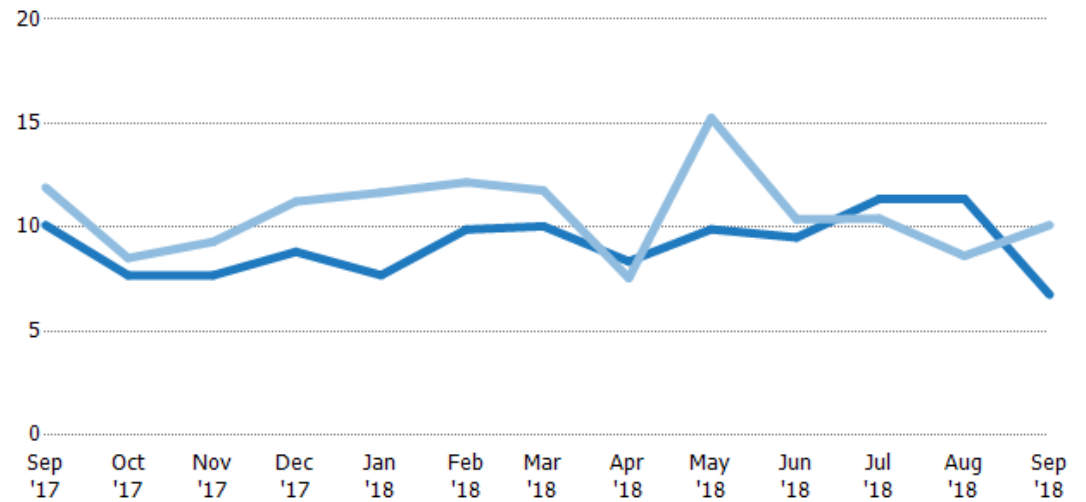
	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Avg Est Value	\$171K	\$166K	\$161K	\$162K	\$159K	\$161K	\$169K	\$175K	\$183K	\$178K	\$173K	\$176K	\$172K
Avg Listing Price	\$165K	\$160K	\$154K	\$151K	\$149K	\$153K	\$161K	\$165K	\$175K	\$172K	\$167K	\$168K	\$172K
Avg Listing Price as a % of Avg Est Value	96%	97%	96%	93%	94%	95%	95%	95%	96%	97%	97%	95%	100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
County: 6 Selected

Month/Year	Months	% Chg.
Sep '18	6.76	-33.1%
Sep '17	10.1	-15.2%
Sep '16	11.9	-18.1%



	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	10.1	7.69	7.69	8.82	7.69	9.89	10	8.36	9.9	9.51	11.4	11.4	6.76
Prior Year	11.9	8.52	9.3	11.2	11.7	12.2	11.8	7.55	15.3	10.4	10.4	8.62	10.1
Percent Change from Prior Year	-15%	-10%	-17%	-22%	-34%	-19%	-15%	11%	-35%	-8%	9%	32%	-33%

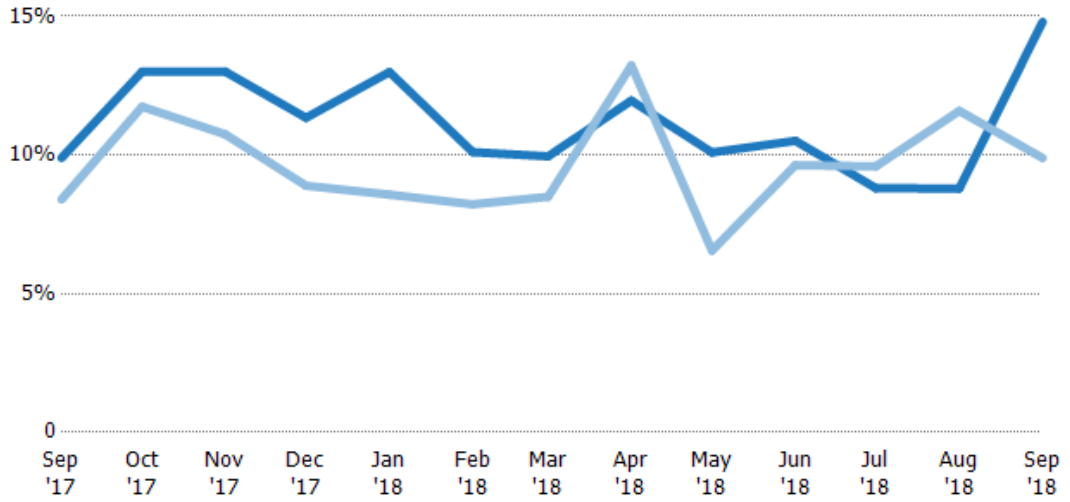
Absorption Rate

The percentage of inventory sold per month.

Filters Used

County: 6 Selected

Month/Year	Rate	Chg.
Sep '18	15%	-4.9%
Sep '17	10%	-1.5%
Sep '16	8%	22.1%

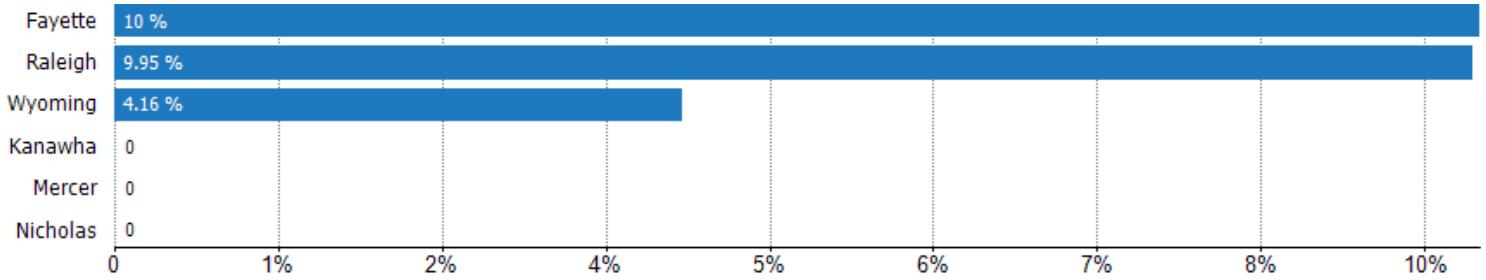


	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	10%	13%	13%	11%	13%	10%	10%	12%	10%	11%	9%	9%	15%
Prior Year	8%	12%	11%	9%	9%	8%	8%	13%	7%	10%	10%	12%	10%
Change from Prior Year	-2%	-1%	-2%	-2%	-4%	-2%	-1%	1%	-4%	-1%	1%	3%	-5%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: County: 6 Selected



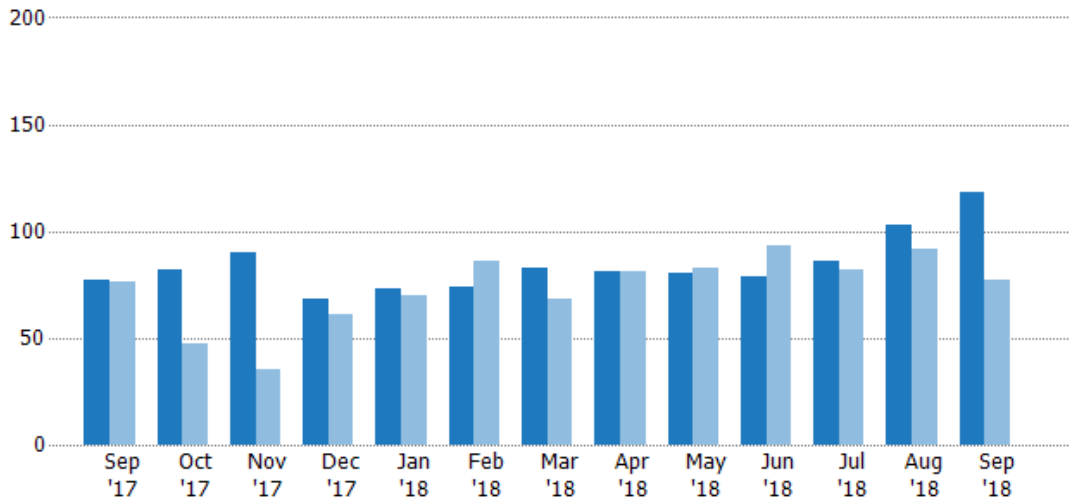
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Sep '18	118	53.2%
Sep '17	77	1.3%
Sep '16	76	-23.7%



Current Year	77	82	90	68	73	74	83	81	80	79	86	103	118
Prior Year	76	47	35	61	70	86	68	81	83	93	82	92	77
Percent Change from Prior Year	1%	74%	157%	11%	4%	-14%	22%	0%	-4%	-15%	5%	12%	53%

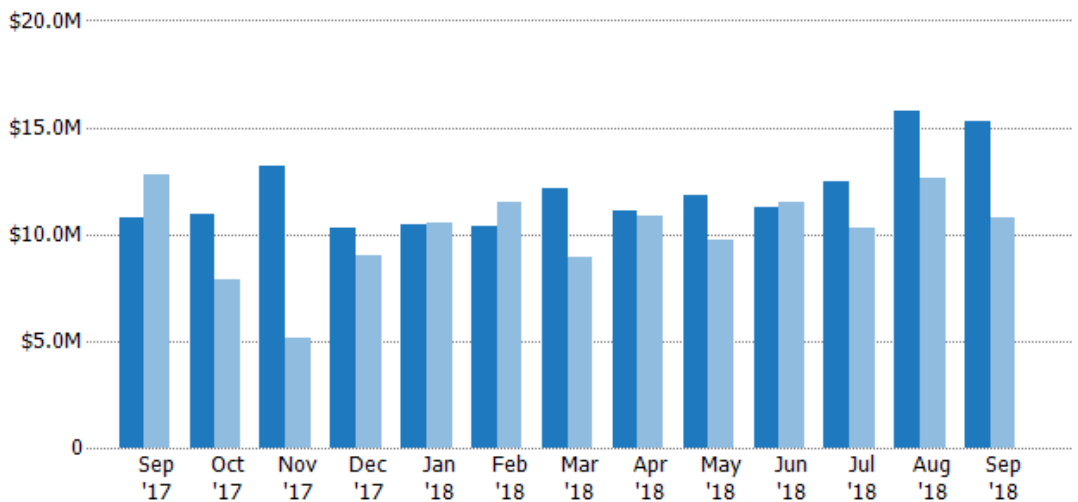
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Sep '18	\$15.3M	42.1%
Sep '17	\$10.7M	-15.8%
Sep '16	\$12.8M	-23.3%



Current Year	\$10.7M	\$11M	\$13.2M	\$10.3M	\$10.5M	\$10.3M	\$12.2M	\$11.1M	\$11.8M	\$11.3M	\$12.4M	\$15.8M	\$15.3M
Prior Year	\$12.8M	\$7.91M	\$5.16M	\$8.99M	\$10.5M	\$11.5M	\$8.92M	\$10.9M	\$9.72M	\$11.5M	\$10.3M	\$12.6M	\$10.7M
Percent Change from Prior Year	-16%	38%	155%	14%	-1%	-10%	36%	2%	21%	-2%	21%	25%	42%

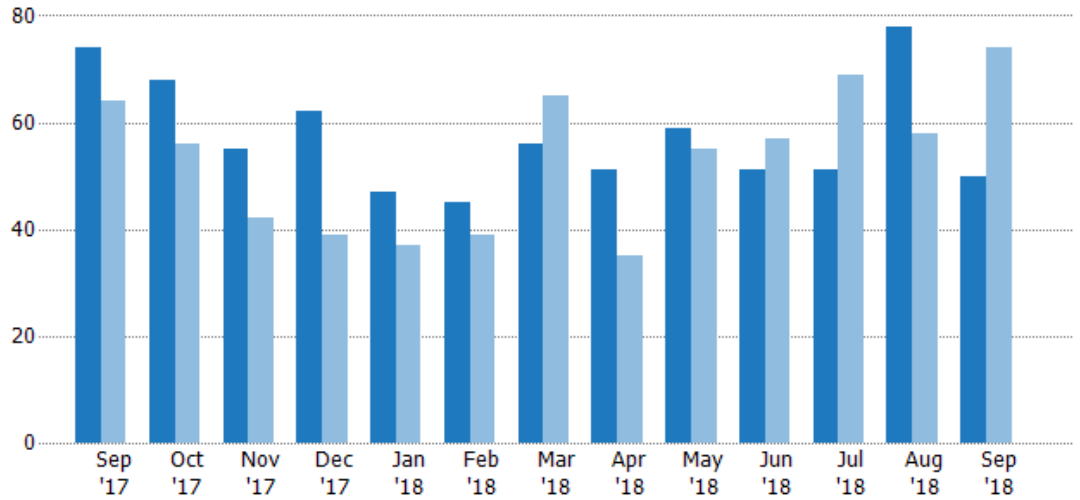
Closed Sales

The total number of residential properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Sep '18	50	-32.4%
Sep '17	74	15.6%
Sep '16	64	-32.8%



	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	74	68	55	62	47	45	56	51	59	51	51	78	50
Prior Year	64	56	42	39	37	39	65	35	55	57	69	58	74
Percent Change from Prior Year	16%	21%	31%	59%	27%	15%	-14%	46%	7%	-11%	-26%	34%	-32%

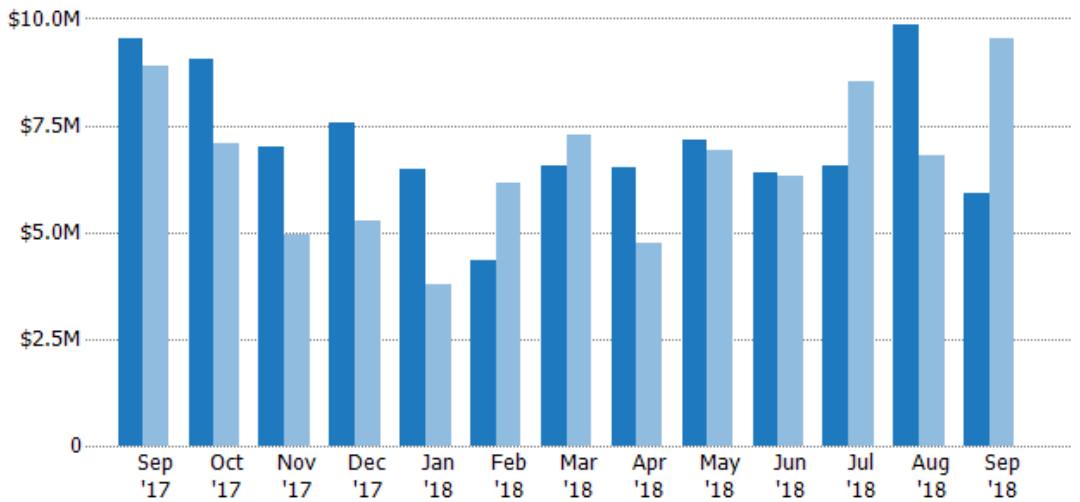
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Sep '18	\$5.9M	-38.2%
Sep '17	\$9.55M	7.5%
Sep '16	\$8.88M	-27.8%

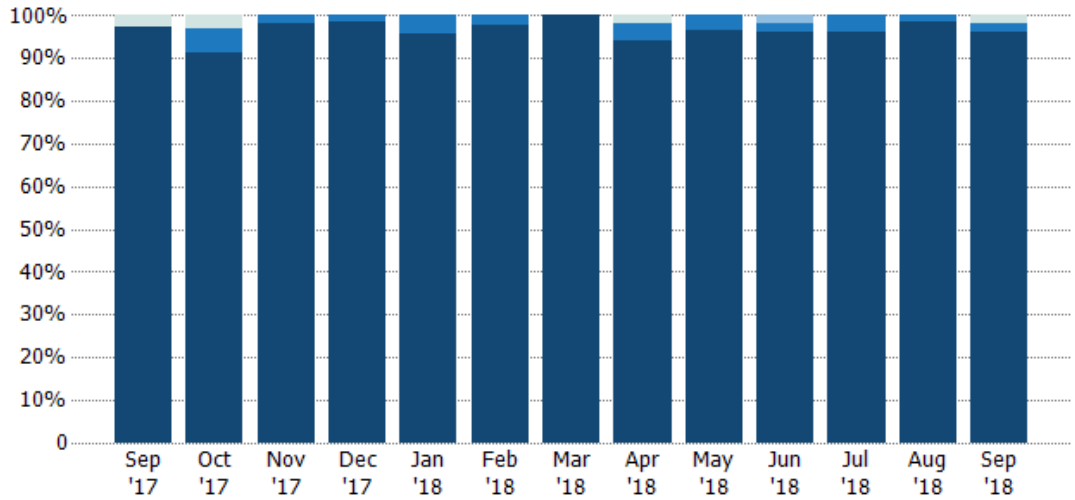


	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	\$9.55M	\$9.03M	\$7.01M	\$7.54M	\$6.47M	\$4.36M	\$6.55M	\$6.5M	\$7.18M	\$6.39M	\$6.54M	\$9.85M	\$5.9M
Prior Year	\$8.88M	\$7.09M	\$4.96M	\$5.28M	\$3.79M	\$6.17M	\$7.3M	\$4.75M	\$6.91M	\$6.32M	\$8.52M	\$6.78M	\$9.55M
Percent Change from Prior Year	8%	27%	41%	43%	71%	-29%	-10%	37%	4%	1%	-23%	45%	-38%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used
County: 6 Selected

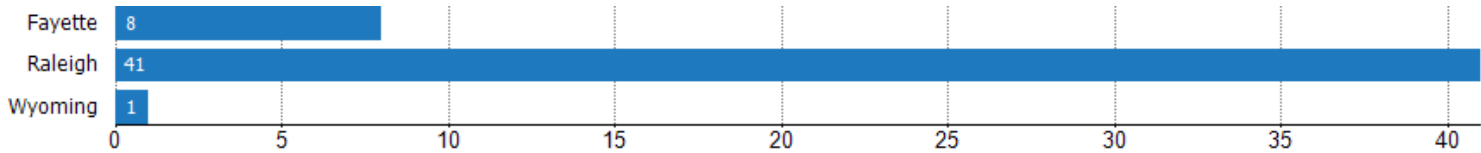


Property Type	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Other	3%	3%	-	-	-	-	-	2%	-	-	-	-	2%
Mobile/Manufactured	-	-	-	-	-	-	-	-	-	2%	-	-	-
Condo/Townhouse	-	6%	2%	2%	4%	2%	-	4%	3%	2%	4%	1%	2%
Single Family Residence	97%	91%	98%	98%	96%	98%	100%	94%	97%	96%	96%	99%	96%

Closed Sales (By County)

The total number of residential properties sold during the last month by county.

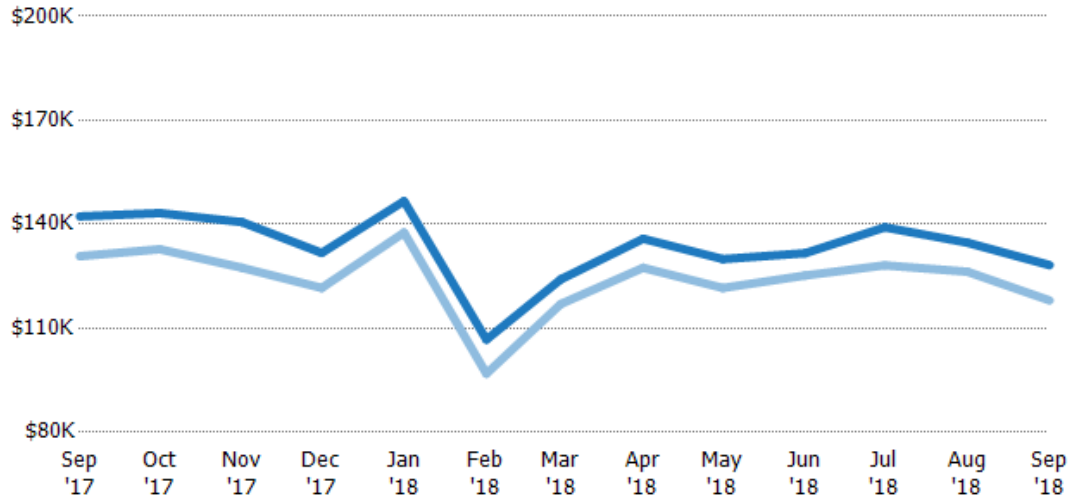
Filters Used: County: 6 Selected



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used
County: 6 Selected

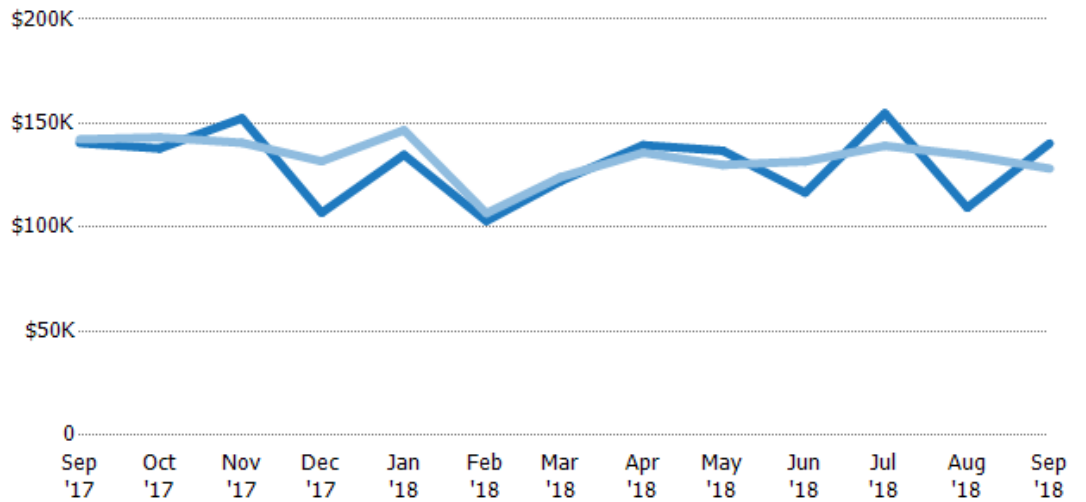


	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Avg List Price	\$142K	\$143K	\$141K	\$132K	\$147K	\$107K	\$124K	\$136K	\$130K	\$132K	\$139K	\$135K	\$128K
Avg Sales Price	\$131K	\$133K	\$127K	\$122K	\$138K	\$96.9K	\$117K	\$127K	\$122K	\$125K	\$128K	\$126K	\$118K
Avg Sales Price as a % of Avg List Price	92%	93%	91%	92%	94%	91%	94%	94%	94%	95%	92%	94%	92%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used
County: 6 Selected



	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Avg Est Value	\$141K	\$138K	\$152K	\$107K	\$135K	\$103K	\$122K	\$139K	\$137K	\$117K	\$155K	\$109K	\$140K
Avg Sales Price	\$142K	\$143K	\$141K	\$132K	\$147K	\$107K	\$124K	\$136K	\$130K	\$132K	\$139K	\$135K	\$128K
Avg Sales Price as a % of Avg Est Value	101%	104%	92%	123%	109%	104%	102%	97%	95%	113%	90%	123%	91%

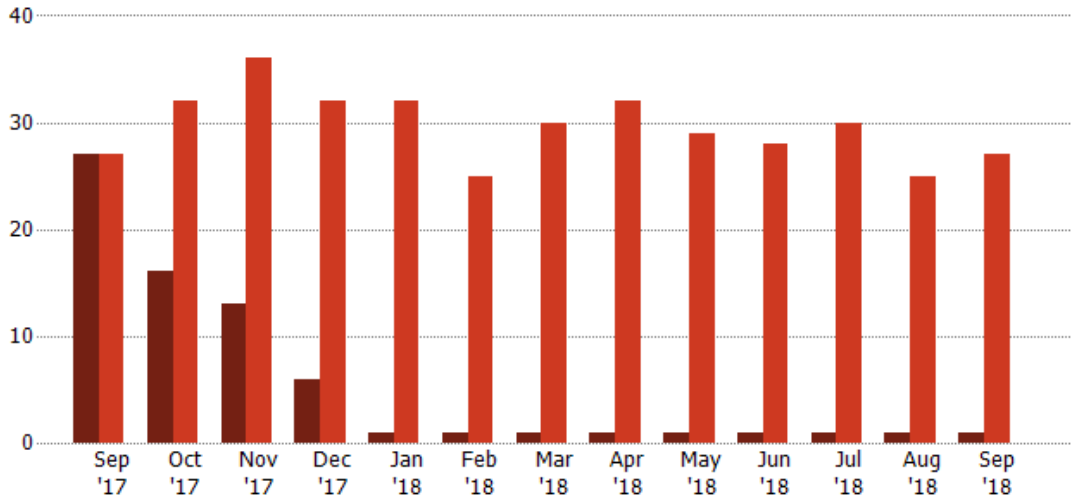
Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Sep '18	1	-96.3%
Sep '17	27	0%
Sep '16	27	-48.1%

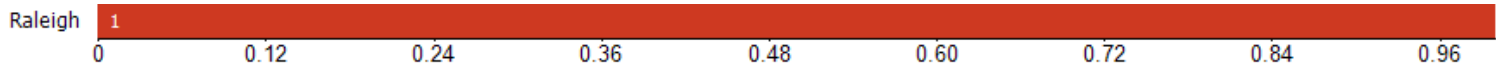


Current Year	27	16	13	6	1	1	1	1	1	1	1	1	1
Prior Year	27	32	36	32	32	25	30	32	29	28	30	25	27
Percent Change from Prior Year	0%	-50%	-64%	-81%	-97%	-96%	-97%	-97%	-97%	-96%	-97%	-96%	-96%

Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: County: 6 Selected



Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 10/09/2018

Scheduled: Yes

Report Date Range: From 9/2017 To: 9/2018

Information Included

- Include Cover Sheet
- Include Key Metric Summary
- Include Metrics By: County
- Averages
- Include Appendix
- Medians

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County:	Fayette County, West Virginia	Kanawha County, West Virginia	Mercer County, West Virginia
	Nicholas County, West Virginia	Raleigh County, West Virginia	Wyoming County, West Virginia

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 9/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area