

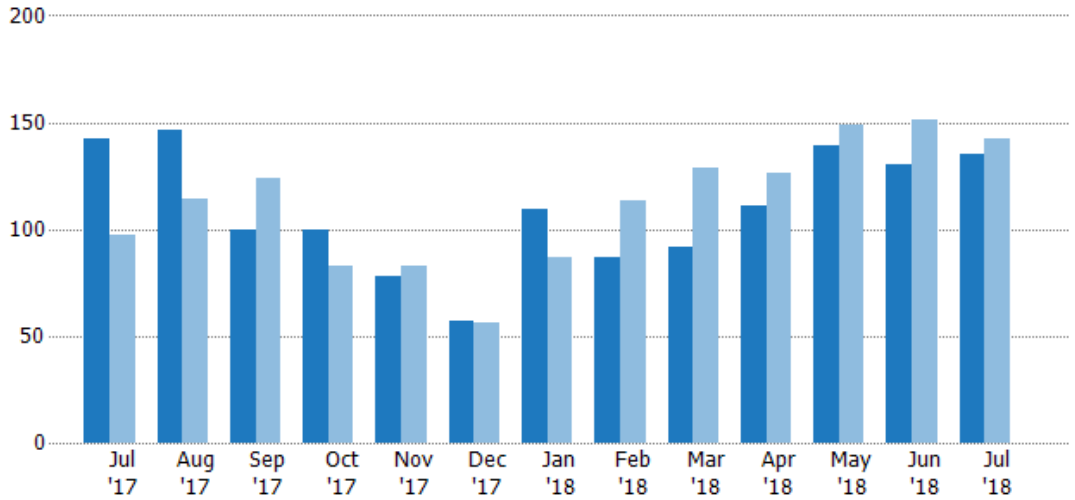
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jul '18	135	-4.9%
Jul '17	142	46.4%
Jul '16	97	-4.1%



Current Year	142	146	100	100	78	57	109	87	92	111	139	130	135
Prior Year	97	114	124	83	83	56	87	113	129	126	149	151	142
Percent Change from Prior Year	46%	28%	-19%	20%	-6%	2%	25%	-23%	-29%	-12%	-7%	-14%	-5%

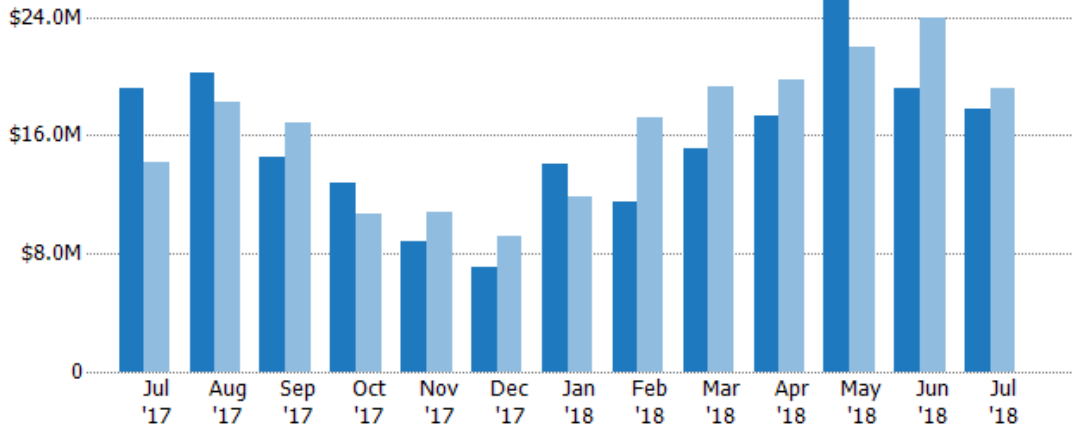
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jul '18	\$17.8M	-7.4%
Jul '17	\$19.2M	35.5%
Jul '16	\$14.2M	14.7%



Current Year	\$19.2M	\$20.3M	\$14.5M	\$12.8M	\$8.83M	\$7.05M	\$14.1M	\$11.5M	\$15.1M	\$17.3M	\$25.8M	\$19.2M	\$17.8M
Prior Year	\$14.2M	\$18.2M	\$16.9M	\$10.7M	\$10.8M	\$9.12M	\$11.9M	\$17.2M	\$19.3M	\$19.8M	\$21.9M	\$24M	\$19.2M
Percent Change from Prior Year	35%	11%	-14%	20%	-18%	-23%	18%	-33%	-22%	-13%	17%	-20%	-7%

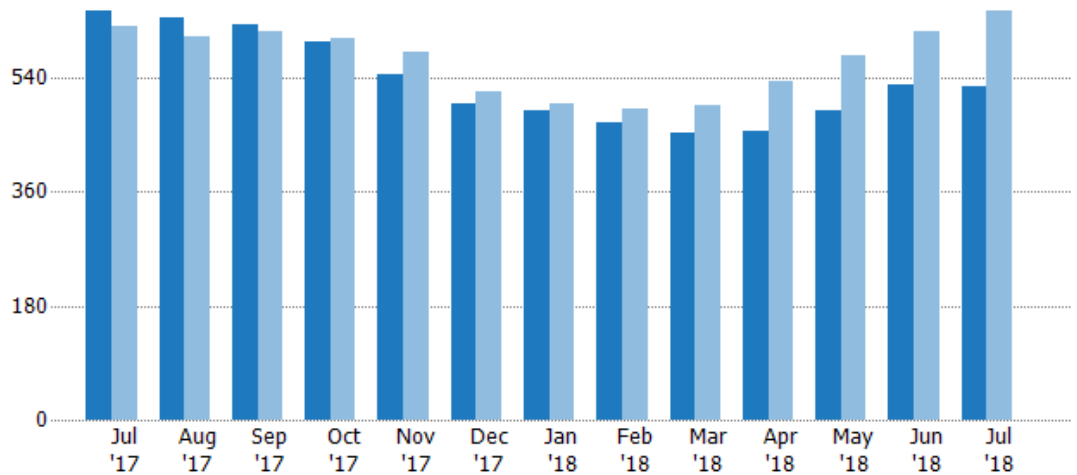
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jul '18	526	-18.6%
Jul '17	646	3.9%
Jul '16	622	-7.1%



Current Year	646	634	624	596	545	500	489	470	454	457	489	530	526
Prior Year	622	604	613	601	580	519	500	491	497	534	574	614	646
Percent Change from Prior Year	4%	5%	2%	-1%	-6%	-4%	-2%	-4%	-9%	-14%	-15%	-14%	-19%

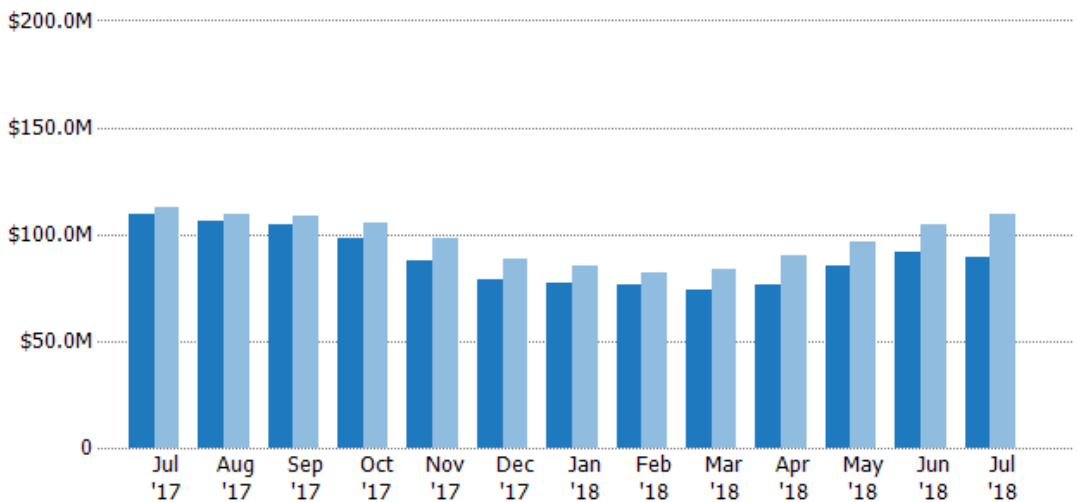
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jul '18	\$89.1M	-18.4%
Jul '17	\$109M	-2.8%
Jul '16	\$112M	-4.2%



Current Year	\$109M	\$106M	\$104M	\$98M	\$87.4M	\$79.2M	\$77.1M	\$76.2M	\$73.7M	\$76.3M	\$85.2M	\$91.6M	\$89.1M
Prior Year	\$112M	\$110M	\$109M	\$105M	\$98.4M	\$88.8M	\$85.1M	\$82M	\$83.4M	\$90M	\$96.7M	\$104M	\$109M
Percent Change from Prior Year	-3%	-4%	-4%	-7%	-11%	-11%	-9%	-7%	-12%	-15%	-12%	-12%	-18%

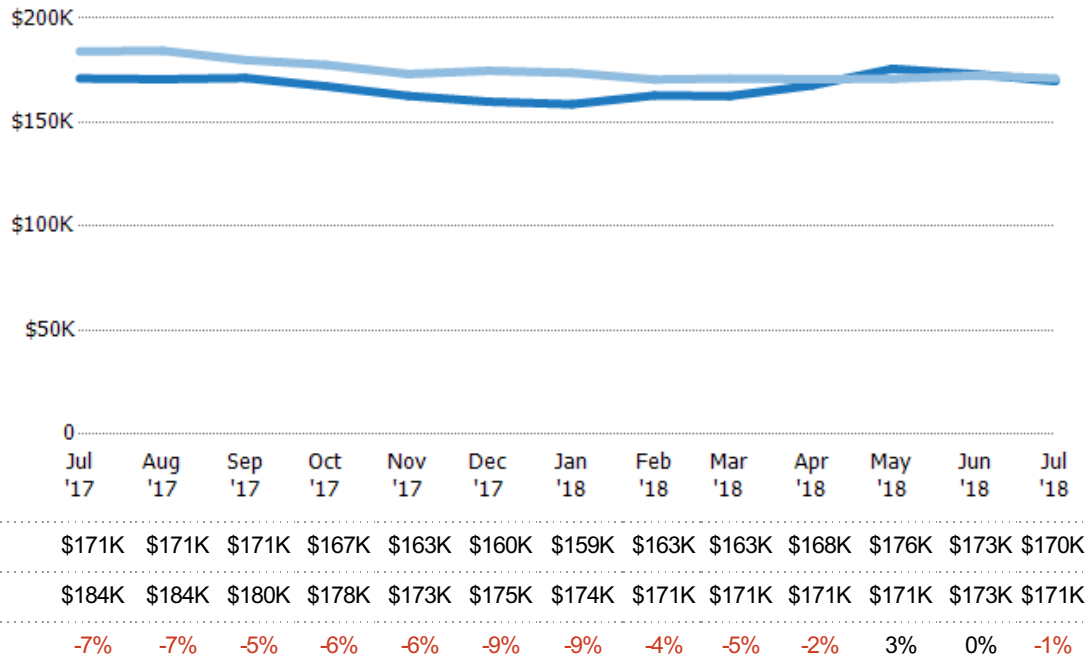
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Price	% Chg.
Jul '18	\$170K	-0.7%
Jul '17	\$171K	-7.1%
Jul '16	\$184K	2%



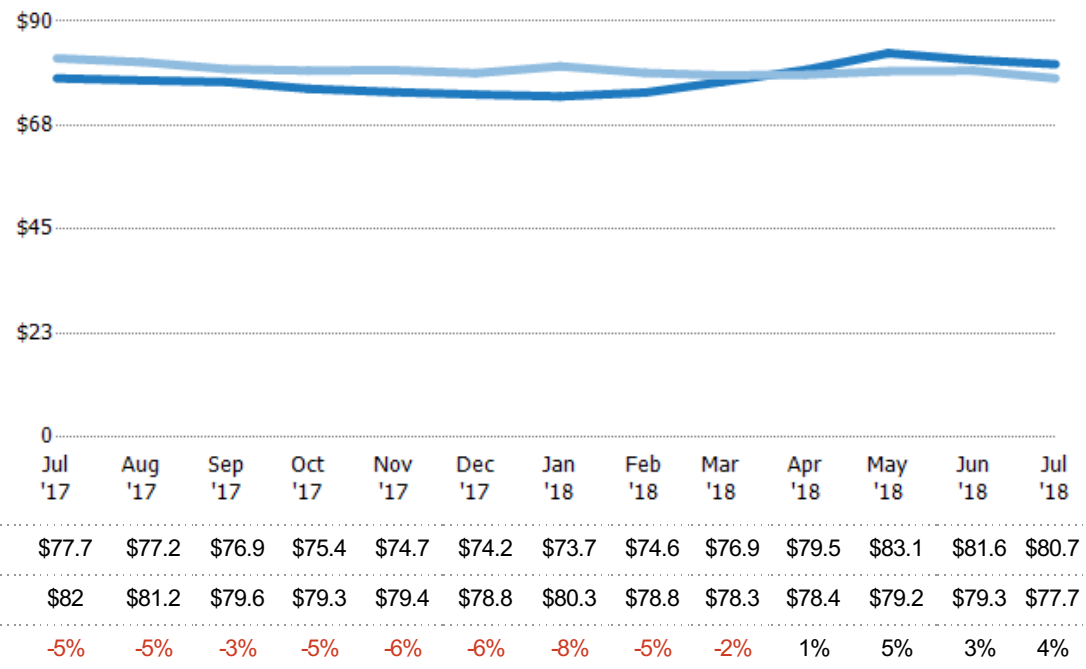
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: 6 Selected

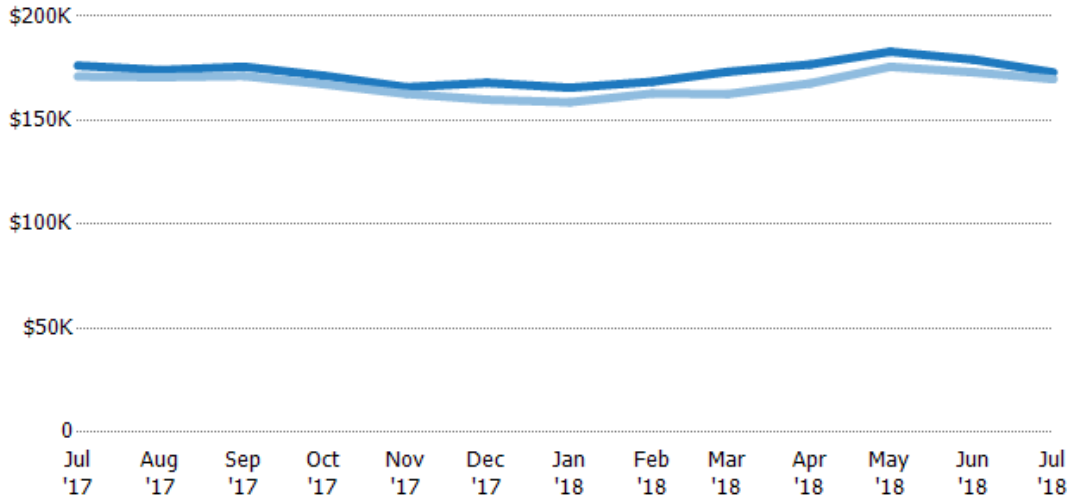
Month/Year	Price/sq ft	% Chg.
Jul '18	\$80.7	3.9%
Jul '17	\$77.7	-5.3%
Jul '16	\$82	1.7%



Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used
County: 6 Selected



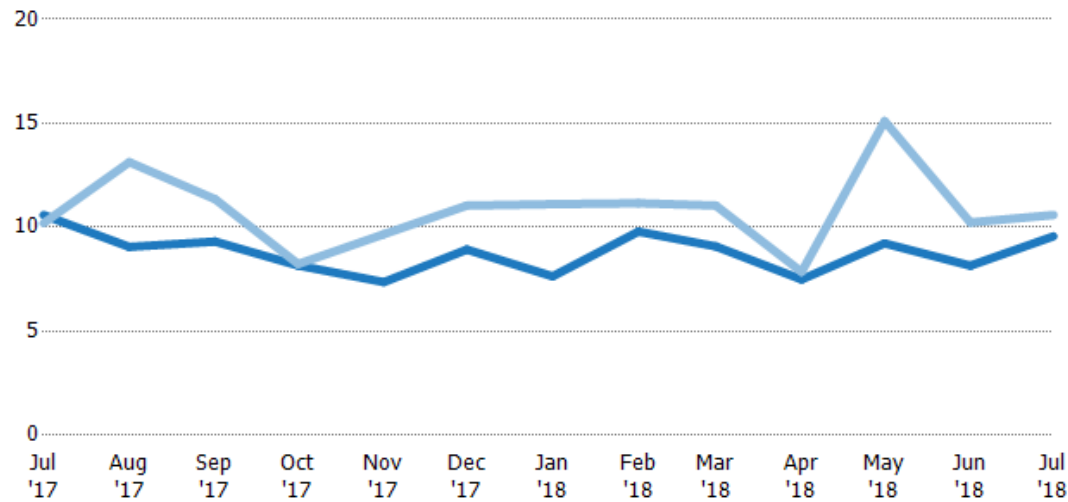
	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Avg Est Value	\$176K	\$174K	\$176K	\$171K	\$166K	\$168K	\$166K	\$169K	\$173K	\$177K	\$183K	\$179K	\$173K
Avg Listing Price	\$171K	\$171K	\$171K	\$167K	\$163K	\$160K	\$159K	\$163K	\$163K	\$168K	\$176K	\$173K	\$170K
Avg Listing Price as a % of Avg Est Value	97%	98%	97%	98%	98%	95%	96%	97%	94%	95%	96%	97%	98%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
County: 6 Selected

Month/Year	Months	% Chg.
Jul '18	9.56	-9.7%
Jul '17	10.6	3.9%
Jul '16	10.2	-8.6%



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	10.6	9.06	9.31	8.16	7.36	8.93	7.64	9.79	9.08	7.49	9.23	8.15	9.56
Prior Year	10.2	13.1	11.4	8.23	9.67	11	11.1	11.2	11	7.85	15.1	10.2	10.6
Percent Change from Prior Year	4%	-31%	-18%	-1%	-24%	-19%	-31%	-12%	-18%	-5%	-39%	-20%	-10%

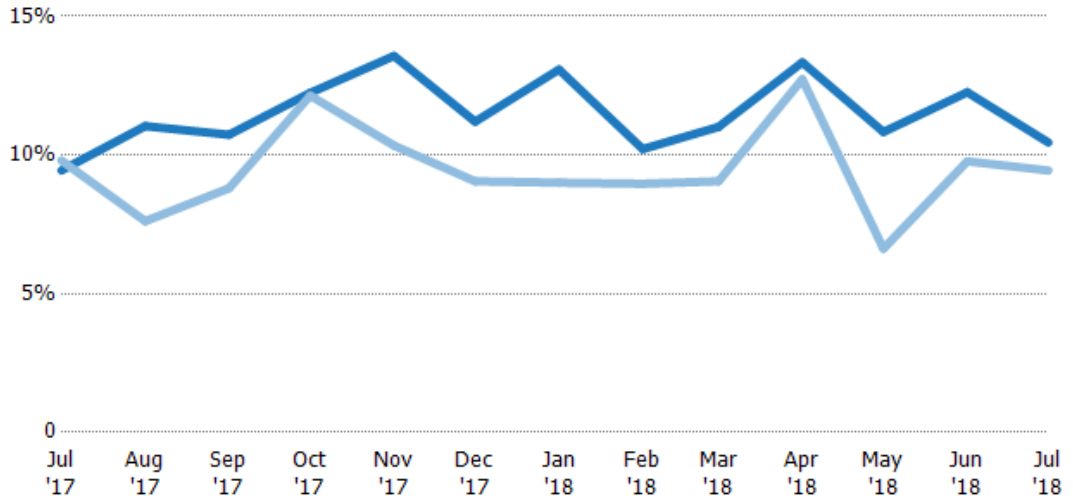
Absorption Rate

The percentage of inventory sold per month.

Filters Used

County: 6 Selected

Month/Year	Rate	Chg.
Jul '18	10%	-1%
Jul '17	9%	0.4%
Jul '16	10%	9.4%

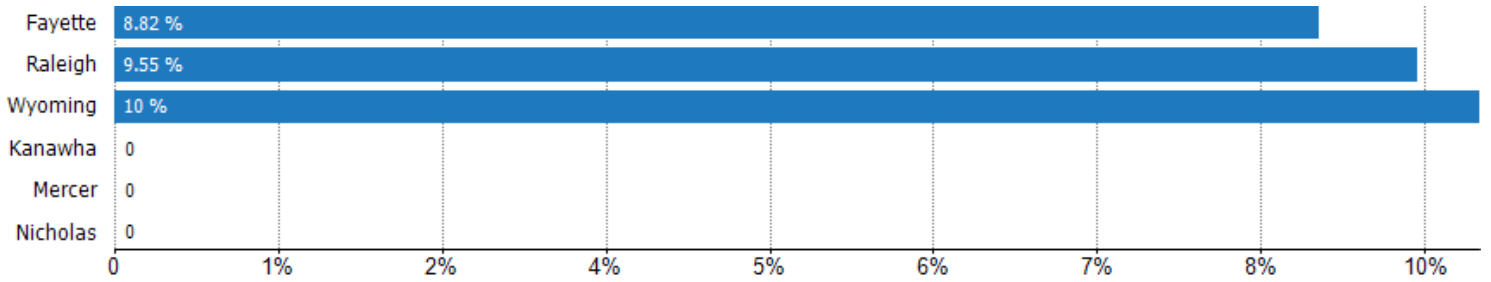


	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	9%	11%	11%	12%	14%	11%	13%	10%	11%	13%	11%	12%	10%
Prior Year	10%	8%	9%	12%	10%	9%	9%	9%	9%	13%	7%	10%	9%
Change from Prior Year	0%	-3%	-2%	0%	-3%	-2%	-4%	-1%	-2%	-1%	-4%	-2%	-1%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: County: 6 Selected



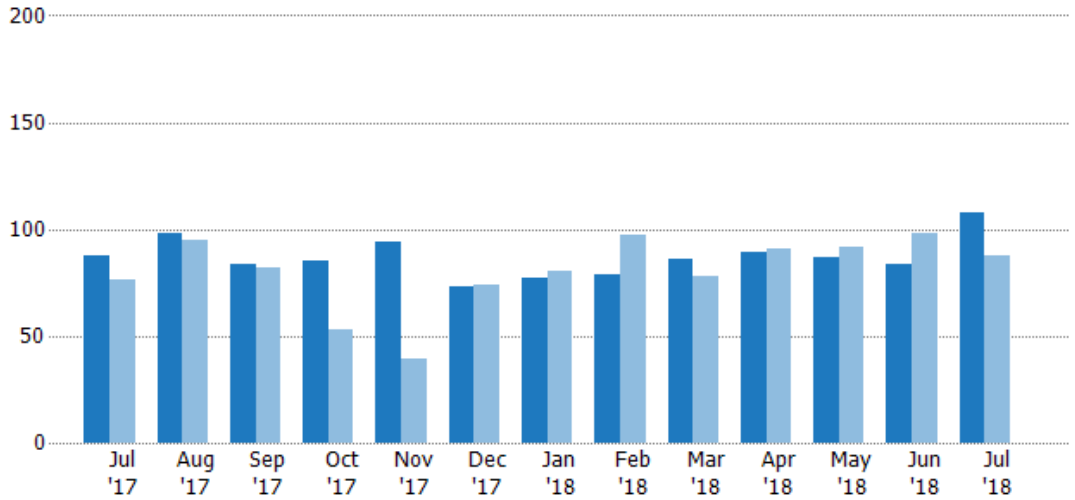
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jul '18	108	22.7%
Jul '17	88	15.8%
Jul '16	76	-21.1%



Current Year	88	98	84	85	94	73	77	79	86	89	87	84	108
Prior Year	76	95	82	53	39	74	80	97	78	91	92	98	88
Percent Change from Prior Year	16%	3%	2%	60%	141%	-1%	-4%	-19%	10%	-2%	-5%	-14%	23%

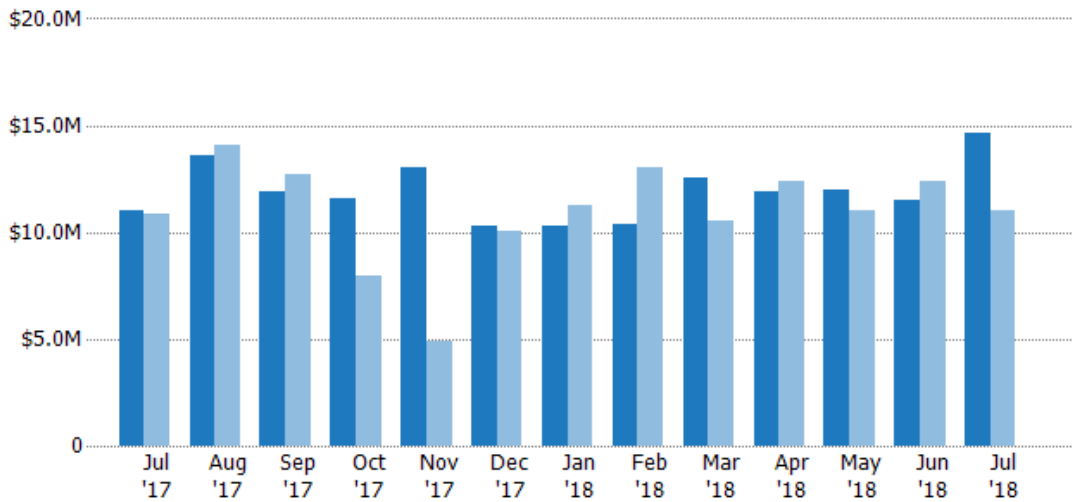
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jul '18	\$14.6M	32.6%
Jul '17	\$11.1M	1.5%
Jul '16	\$10.9M	-17.1%



Current Year	\$11.1M	\$13.6M	\$11.9M	\$11.6M	\$13M	\$10.3M	\$10.3M	\$10.3M	\$12.5M	\$11.9M	\$12M	\$11.5M	\$14.6M
Prior Year	\$10.9M	\$14.1M	\$12.7M	\$7.99M	\$4.92M	\$10M	\$11.2M	\$13.1M	\$10.5M	\$12.4M	\$11M	\$12.4M	\$11.1M
Percent Change from Prior Year	1%	-4%	-6%	45%	165%	3%	-8%	-21%	19%	-4%	9%	-7%	33%

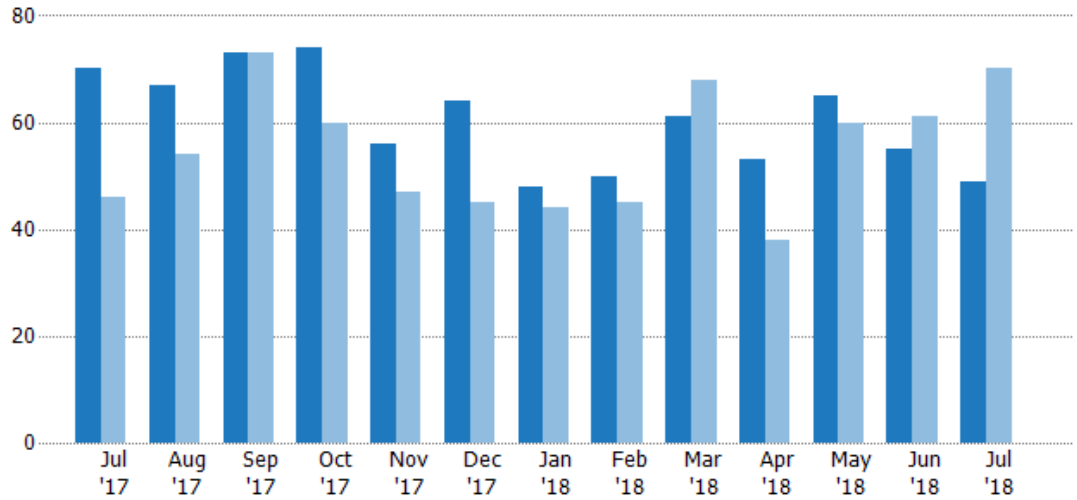
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Jul '18	49	-30%
Jul '17	70	52.2%
Jul '16	46	13%



Current Year	70	67	73	74	56	64	48	50	61	53	65	55	49
Prior Year	46	54	73	60	47	45	44	45	68	38	60	61	70
Percent Change from Prior Year	52%	24%	0%	23%	19%	42%	9%	11%	-10%	39%	8%	-10%	-30%

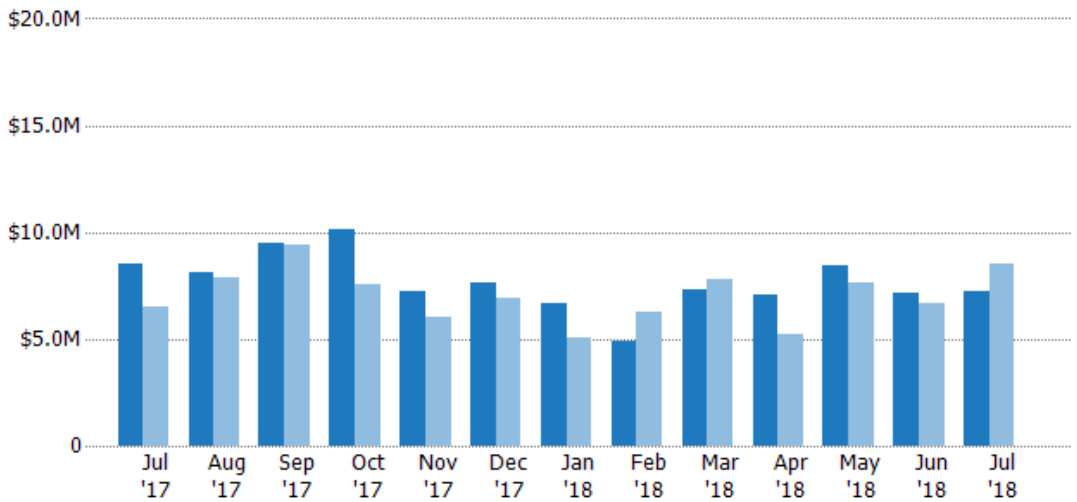
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Jul '18	\$7.23M	-14.9%
Jul '17	\$8.5M	30.1%
Jul '16	\$6.54M	32.7%

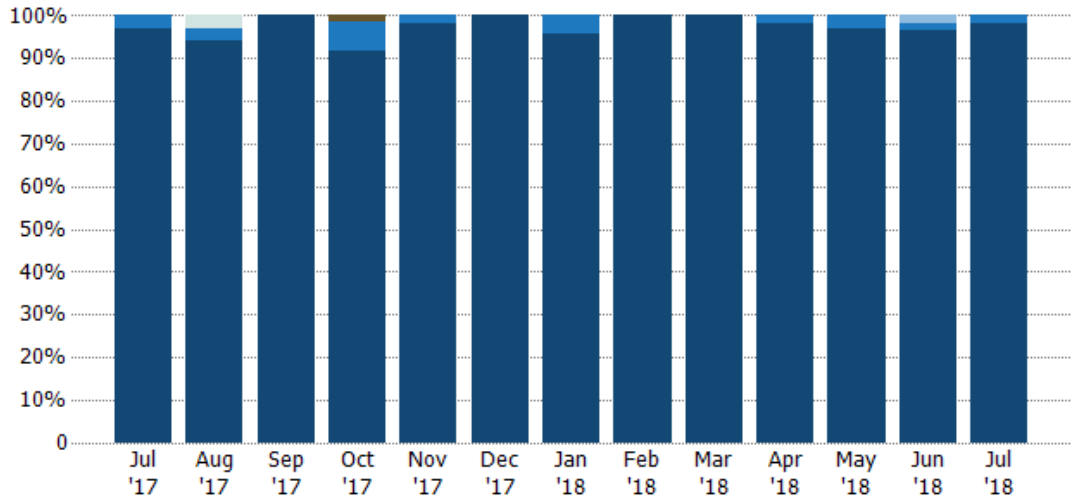


Current Year	\$8.5M	\$8.14M	\$9.5M	\$10.1M	\$7.26M	\$7.6M	\$6.68M	\$4.86M	\$7.34M	\$7.04M	\$8.44M	\$7.15M	\$7.23M
Prior Year	\$6.54M	\$7.9M	\$9.43M	\$7.53M	\$6.05M	\$6.87M	\$5.06M	\$6.24M	\$7.81M	\$5.25M	\$7.67M	\$6.71M	\$8.5M
Percent Change from Prior Year	30%	3%	1%	35%	20%	11%	32%	-22%	-6%	34%	10%	7%	-15%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used
County: 6 Selected

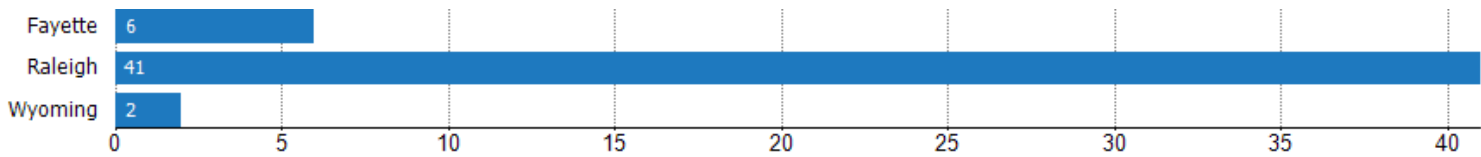


Other	-	-	-	1%	-	-	-	-	-	-	-	-	-
Farm/Ranch	-	3%	-	-	-	-	-	-	-	-	-	-	-
Mobile/Manufactured	-	-	-	-	-	-	-	-	-	-	-	2%	-
Condo/Townhouse	3%	3%	-	7%	2%	-	4%	-	-	2%	3%	2%	2%
Single Family Residence	97%	94%	100%	92%	98%	100%	96%	100%	100%	98%	97%	96%	98%

Closed Sales (By County)

The total number of single-family, condominium and townhome properties sold during the last month by county.

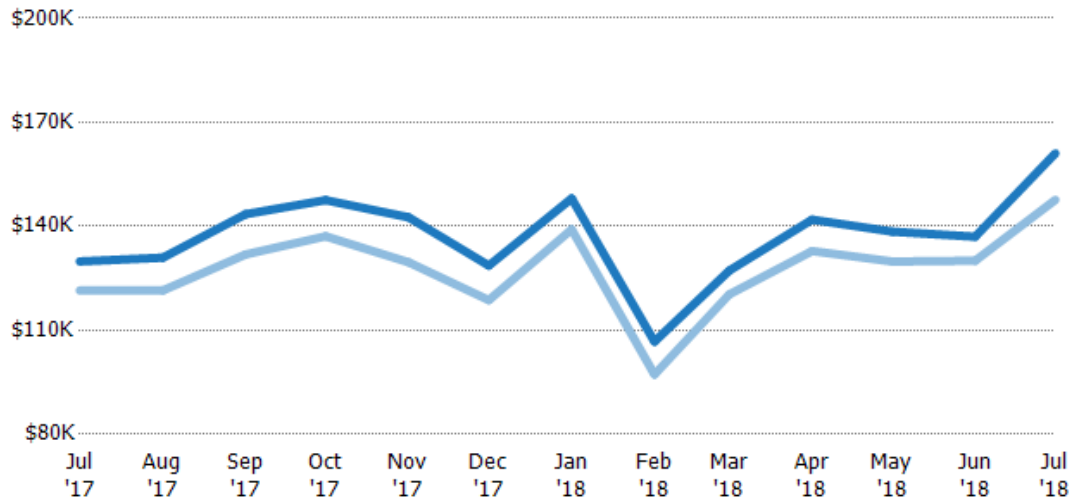
Filters Used: County: 6 Selected



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used
County: 6 Selected

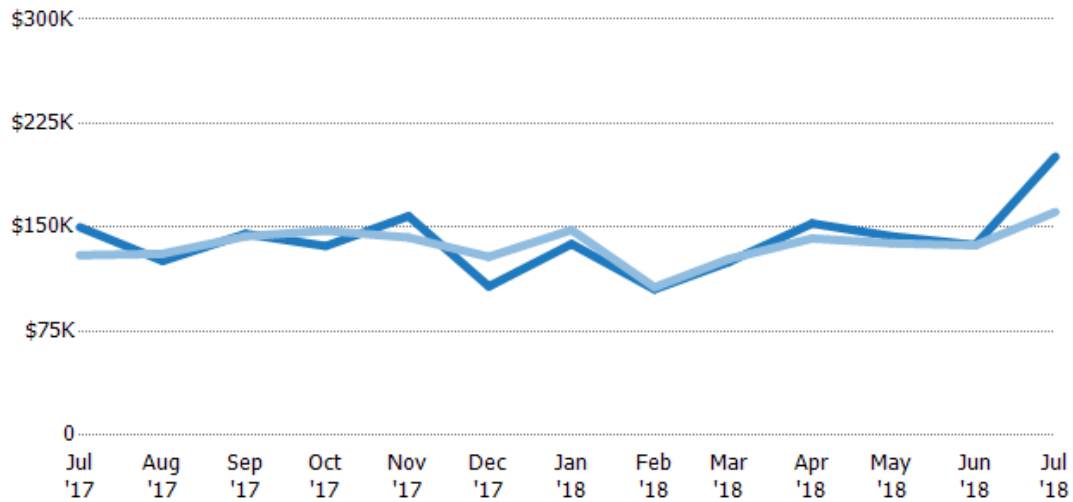


Avg List Price	\$130K	\$131K	\$143K	\$148K	\$143K	\$129K	\$148K	\$107K	\$127K	\$142K	\$138K	\$137K	\$161K
Avg Sales Price	\$121K	\$121K	\$132K	\$137K	\$130K	\$119K	\$139K	\$97.2K	\$120K	\$133K	\$130K	\$130K	\$148K
Avg Sales Price as a % of Avg List Price	94%	93%	92%	93%	91%	92%	94%	91%	95%	94%	94%	95%	92%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used
County: 6 Selected



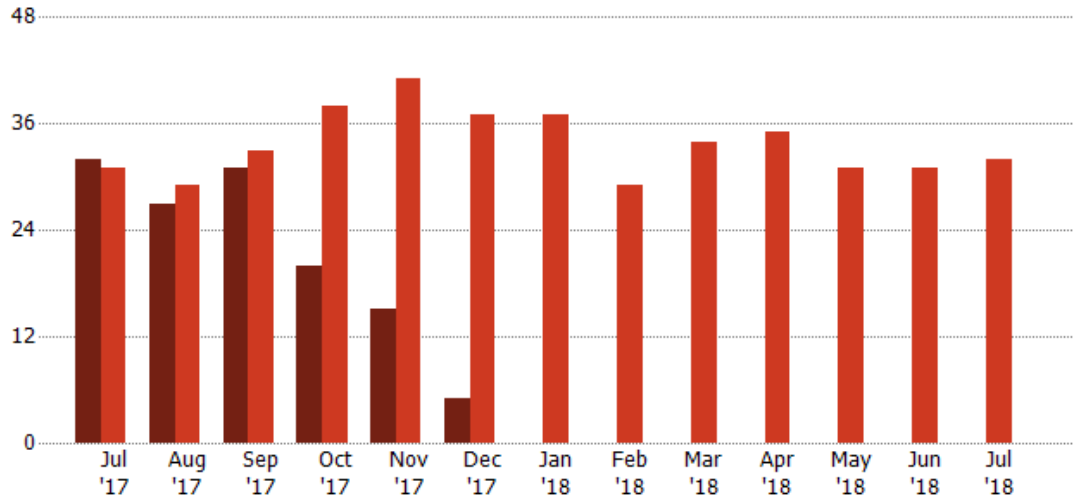
Avg Est Value	\$150K	\$126K	\$145K	\$136K	\$158K	\$107K	\$138K	\$105K	\$125K	\$153K	\$143K	\$137K	\$201K
Avg Sales Price	\$130K	\$131K	\$143K	\$148K	\$143K	\$129K	\$148K	\$107K	\$127K	\$142K	\$138K	\$137K	\$161K
Avg Sales Price as a % of Avg Est Value	87%	104%	99%	108%	90%	120%	107%	101%	102%	93%	97%	100%	80%

Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

County: 6 Selected



Current Year	32	27	31	20	15	5	-	-	-	-	-	-	-
Prior Year	31	29	33	38	41	37	37	29	34	35	31	31	32
Percent Change from Prior Year	3%	-7%	-6%	-47%	-63%	-86%	-100%	-100%	-100%	-100%	-100%	-100%	-100%

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 08/07/2018

Scheduled: Yes

Report Date Range: From 7/2017 To: 7/2018

Information Included

- Include Cover Sheet
- Include Key Metric Summary
- Include Metrics By: County
- Averages
- Medians
- Include Appendix

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

<p>County:</p> <p>Fayette County, West Virginia Nicholas County, West Virginia</p>	<p>Kanawha County, West Virginia Raleigh County, West Virginia</p>	<p>Mercer County, West Virginia Wyoming County, West Virginia</p>
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ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 7/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area