



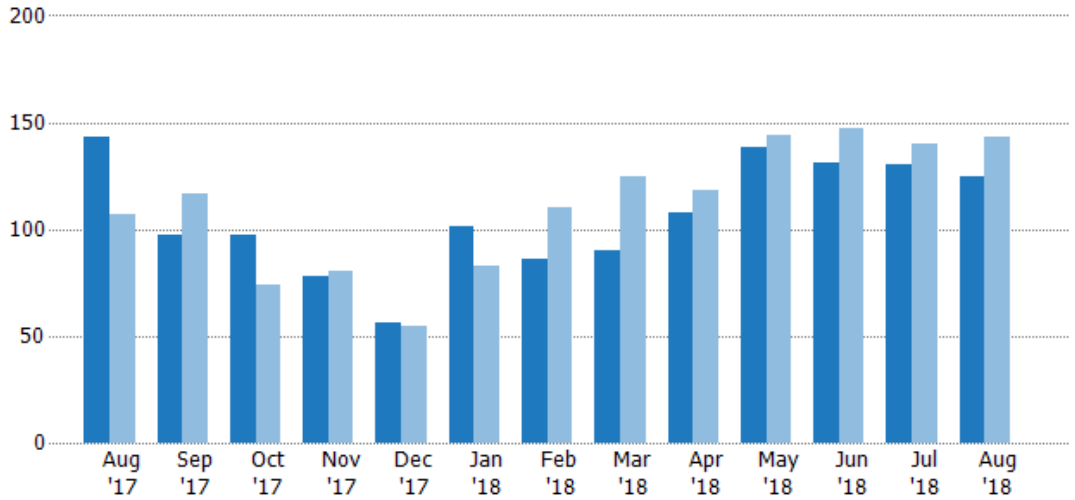
## New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Aug '18	125	-12.6%
Aug '17	143	33.6%
Aug '16	107	-4.7%



Current Year	143	97	97	78	56	101	86	90	108	138	131	130	125
Prior Year	107	117	74	80	55	83	110	125	118	144	147	140	143
Percent Change from Prior Year	34%	-17%	31%	-3%	2%	22%	-22%	-28%	-8%	-4%	-11%	-7%	-13%

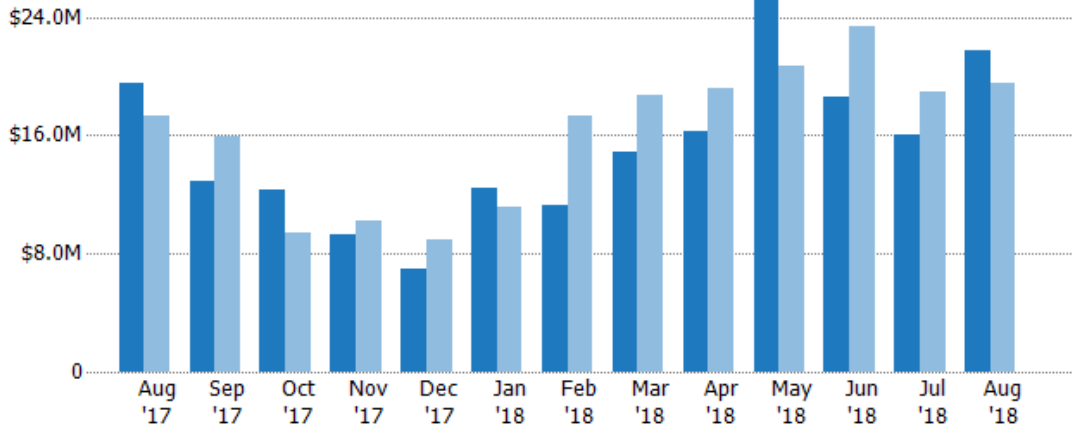
## New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Aug '18	\$21.8M	11.2%
Aug '17	\$19.6M	13%
Aug '16	\$17.3M	-10%



Current Year	\$19.6M	\$12.9M	\$12.3M	\$9.23M	\$6.91M	\$12.5M	\$11.2M	\$14.8M	\$16.3M	\$25.5M	\$18.6M	\$16.1M	\$21.8M
Prior Year	\$17.3M	\$15.9M	\$9.41M	\$10.3M	\$8.97M	\$11.1M	\$17.3M	\$18.8M	\$19.2M	\$20.7M	\$23.3M	\$18.9M	\$19.6M
Percent Change from Prior Year	13%	-19%	30%	-10%	-23%	12%	-35%	-21%	-15%	23%	-20%	-15%	11%

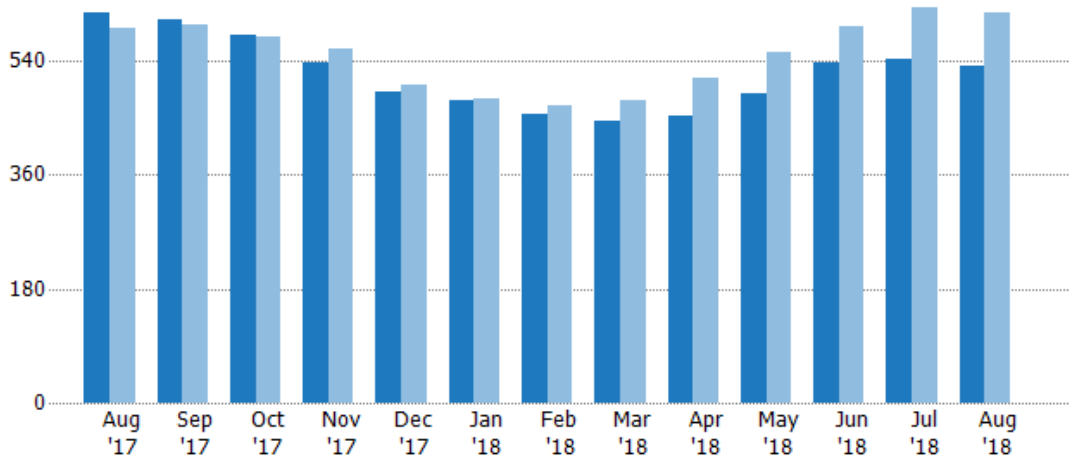
## Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Aug '18	532	-13.5%
Aug '17	615	4.1%
Aug '16	591	-2.5%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	615	606	581	537	490	477	457	445	453	489	537	543	532
Prior Year	591	598	579	559	503	480	469	478	512	554	594	625	615
Percent Change from Prior Year	4%	1%	0%	-4%	-3%	-1%	-3%	-7%	-12%	-12%	-10%	-13%	-13%

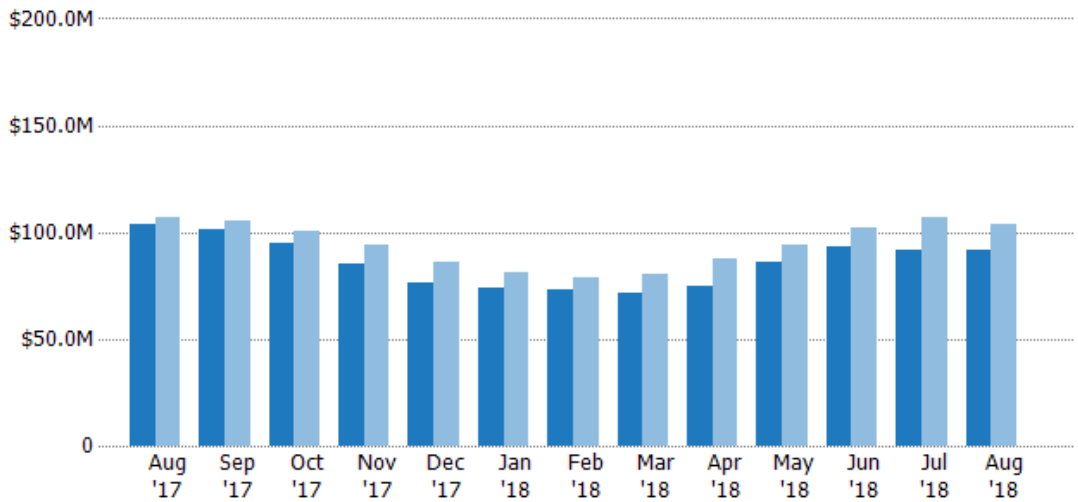
## Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Aug '18	\$91.7M	-11.5%
Aug '17	\$104M	-3.3%
Aug '16	\$107M	-2.7%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	
Current Year	\$104M	\$101M	\$95.2M	\$85.4M	\$76.6M	\$73.9M	\$72.9M	\$71.2M	\$74.8M	\$86.2M	\$93.1M	\$92M	\$91.7M	
Prior Year	\$107M	\$106M	\$101M	\$94.4M	\$85.8M	\$81.4M	\$78.5M	\$80.7M	\$87.7M	\$94.2M	\$102M	\$107M	\$104M	
Percent Change from Prior Year		-3%	-4%	-6%	-10%	-11%	-9%	-7%	-12%	-15%	-8%	-8%	-14%	-11%

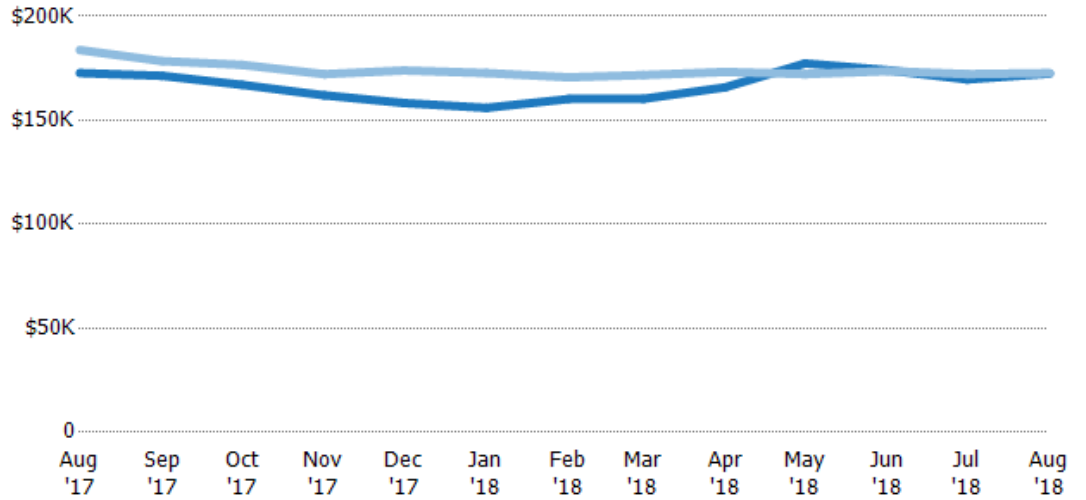
## Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

**Filters Used**

County: 6 Selected

Month/Year	Price	% Chg.
Aug '18	\$172K	-0.2%
Aug '17	\$173K	-6%
Aug '16	\$184K	-0.3%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	\$173K	\$171K	\$167K	\$162K	\$158K	\$156K	\$160K	\$160K	\$166K	\$177K	\$174K	\$170K	\$172K
Prior Year	\$184K	\$178K	\$177K	\$172K	\$174K	\$173K	\$171K	\$172K	\$173K	\$172K	\$174K	\$172K	\$173K
Percent Change from Prior Year	-6%	-4%	-5%	-6%	-9%	-10%	-6%	-7%	-4%	3%	0%	-1%	0%

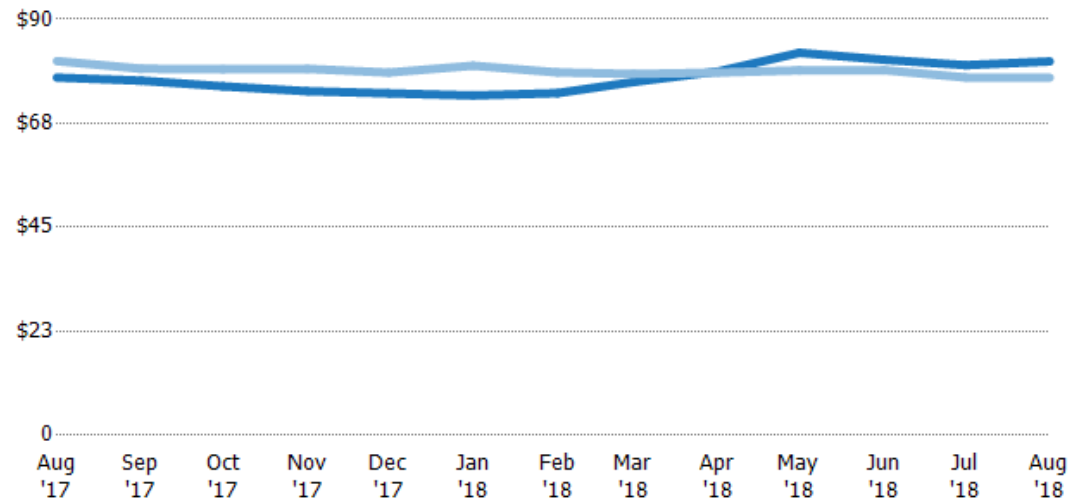
## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

**Filters Used**

County: 6 Selected

Month/Year	Price/sq ft	% Chg.
Aug '18	\$80.9	4.5%
Aug '17	\$77.4	-4.4%
Aug '16	\$81	0.8%

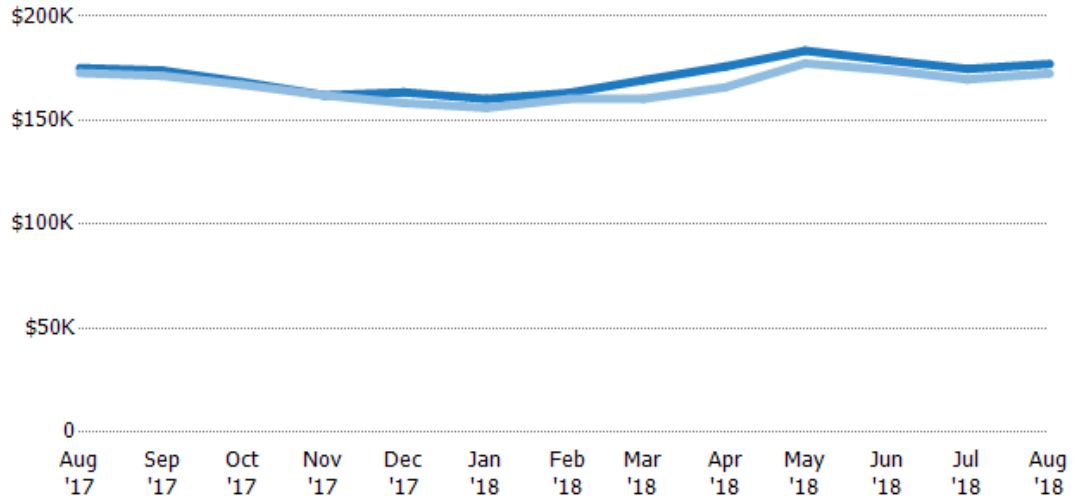


	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	\$77.4	\$76.7	\$75.5	\$74.4	\$74	\$73.5	\$74	\$76.4	\$78.7	\$82.7	\$81.3	\$80.1	\$80.9
Prior Year	\$81	\$79.3	\$79.2	\$79.3	\$78.5	\$80	\$78.5	\$78.2	\$78.5	\$79	\$79	\$77.4	\$77.4
Percent Change from Prior Year	-4%	-3%	-5%	-6%	-6%	-8%	-6%	-2%	0%	5%	3%	3%	5%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used  
County: 6 Selected



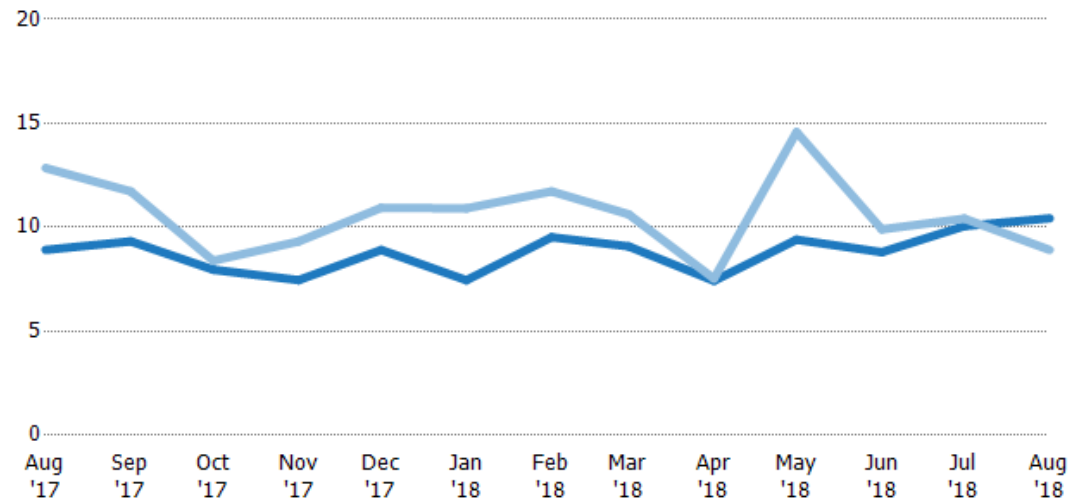
	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Avg Est Value	\$175K	\$174K	\$168K	\$162K	\$163K	\$160K	\$163K	\$169K	\$176K	\$183K	\$179K	\$175K	\$177K
Avg Listing Price	\$173K	\$171K	\$167K	\$162K	\$158K	\$156K	\$160K	\$160K	\$166K	\$177K	\$174K	\$170K	\$172K
Avg Listing Price as a % of Avg Est Value	99%	99%	99%	100%	97%	97%	98%	95%	94%	97%	97%	97%	97%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used  
County: 6 Selected

Month/Year	Months	% Chg.
Aug '18	10.4	17%
Aug '17	8.91	-30.6%
Aug '16	12.8	-8.5%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	8.91	9.32	7.96	7.46	8.91	7.45	9.52	9.08	7.43	9.4	8.8	10.1	10.4
Prior Year	12.8	11.7	8.39	9.32	10.9	10.9	11.7	10.6	7.53	14.6	9.9	10.4	8.91
Percent Change from Prior Year	-31%	-20%	-5%	-20%	-19%	-32%	-19%	-15%	-1%	-35%	-11%	-3%	17%

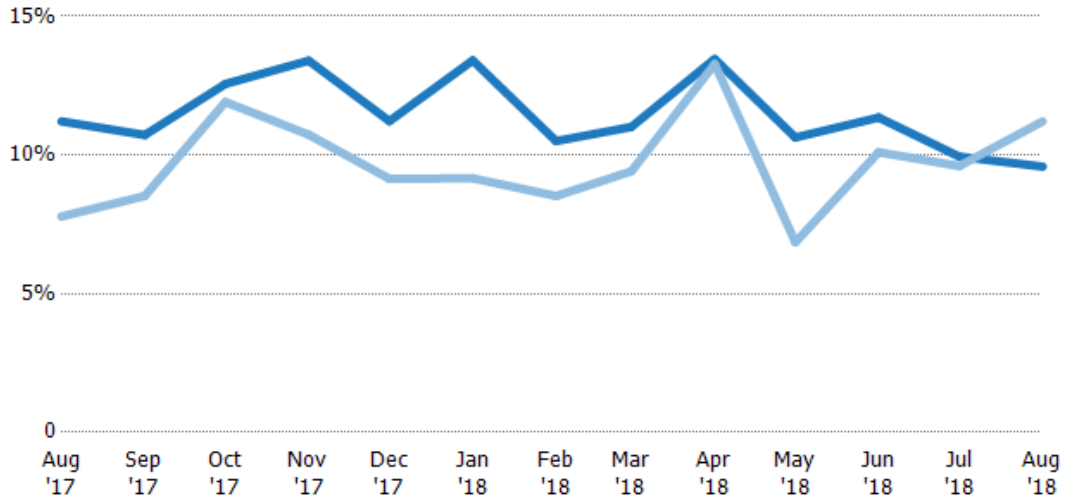
## Absorption Rate

The percentage of inventory sold per month.

Filters Used

County: 6 Selected

Month/Year	Rate	Chg.
Aug '18	10%	1.6%
Aug '17	11%	-3.4%
Aug '16	8%	9.3%

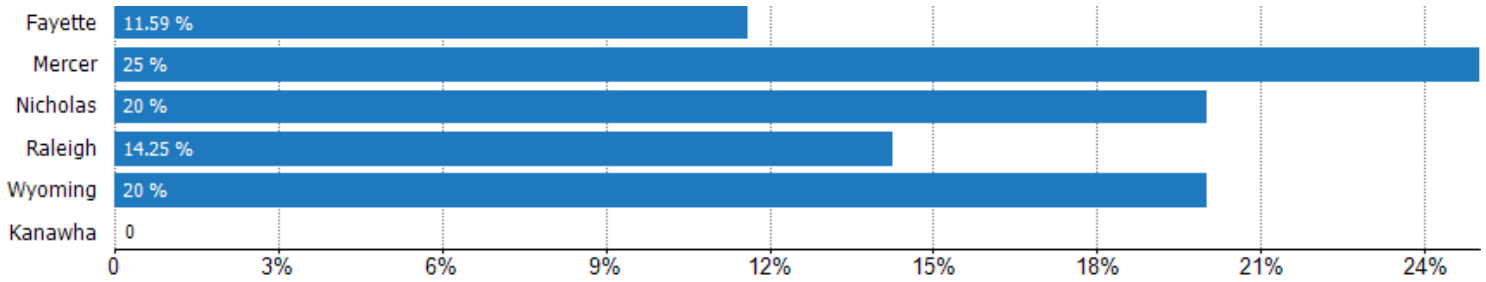


	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	11%	11%	13%	13%	11%	13%	11%	11%	13%	11%	11%	10%	10%
Prior Year	8%	9%	12%	11%	9%	9%	9%	9%	13%	7%	10%	10%	11%
Change from Prior Year	-3%	-2%	-1%	-3%	-2%	-4%	-2%	-2%	0%	-4%	-1%	0%	2%

## Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: County: 6 Selected



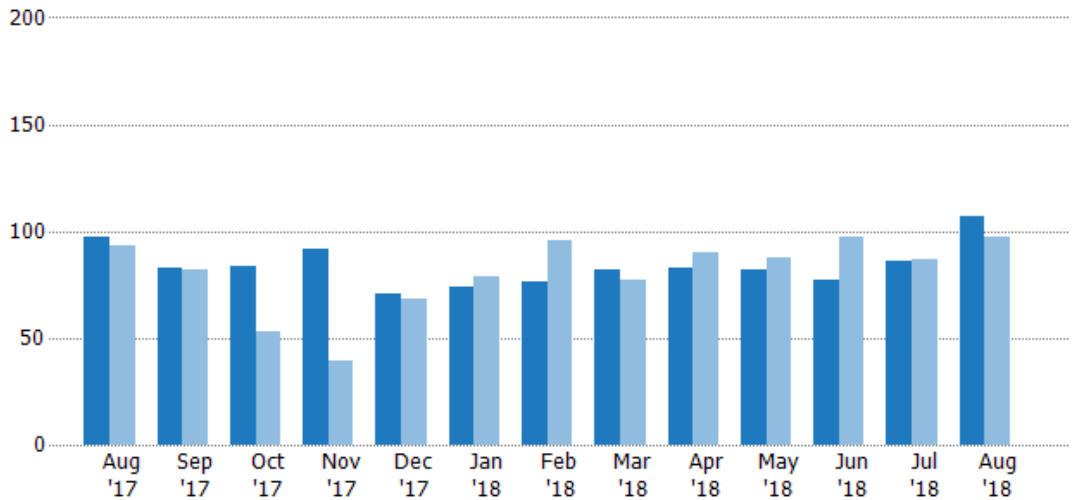
## Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Aug '18	107	10.3%
Aug '17	97	4.3%
Aug '16	93	-39.8%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	97	83	84	92	71	74	76	82	83	82	77	86	107
Prior Year	93	82	53	39	68	79	96	77	90	88	97	87	97
Percent Change from Prior Year	4%	1%	58%	136%	4%	-6%	-21%	6%	-8%	-7%	-21%	-1%	10%

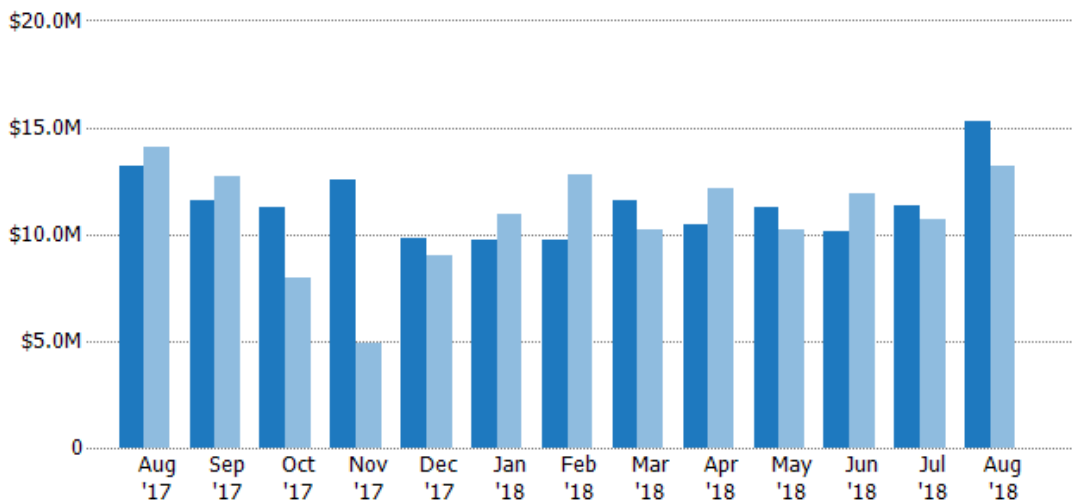
## Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Aug '18	\$15.3M	15.7%
Aug '17	\$13.2M	-6.1%
Aug '16	\$14.1M	-29.4%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	\$13.2M	\$11.6M	\$11.3M	\$12.5M	\$9.84M	\$9.72M	\$9.73M	\$11.6M	\$10.5M	\$11.3M	\$10.1M	\$11.3M	\$15.3M
Prior Year	\$14.1M	\$12.7M	\$7.99M	\$4.92M	\$9M	\$10.9M	\$12.8M	\$10.2M	\$12.1M	\$10.2M	\$11.9M	\$10.7M	\$13.2M
Percent Change from Prior Year	-6%	-9%	41%	155%	9%	-11%	-24%	13%	-13%	10%	-15%	6%	16%



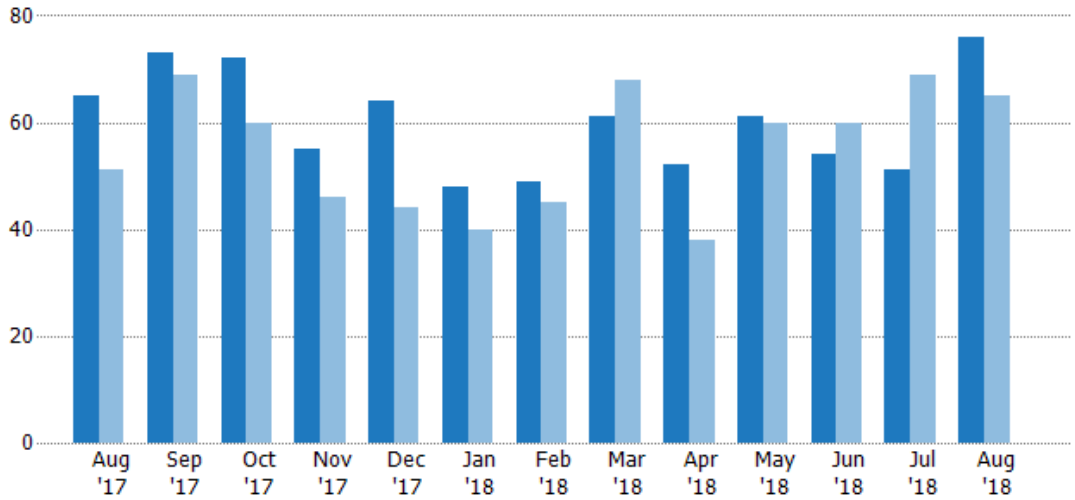
## Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Aug '18	76	16.9%
Aug '17	65	27.5%
Aug '16	51	13.7%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	65	73	72	55	64	48	49	61	52	61	54	51	76
Prior Year	51	69	60	46	44	40	45	68	38	60	60	69	65
Percent Change from Prior Year	27%	6%	20%	20%	45%	20%	9%	-10%	37%	2%	-10%	-26%	17%

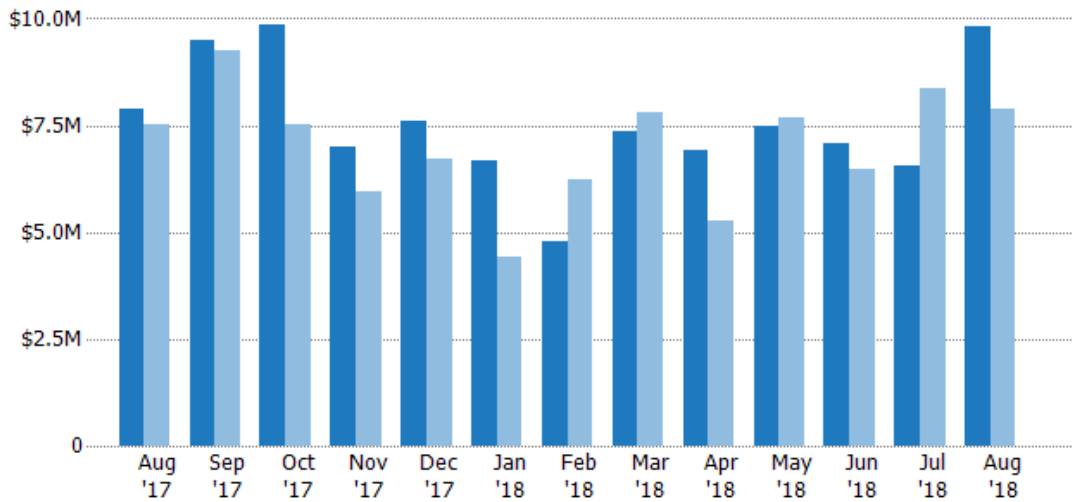
## Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Aug '18	\$9.83M	24.6%
Aug '17	\$7.89M	5%
Aug '16	\$7.52M	-1.9%



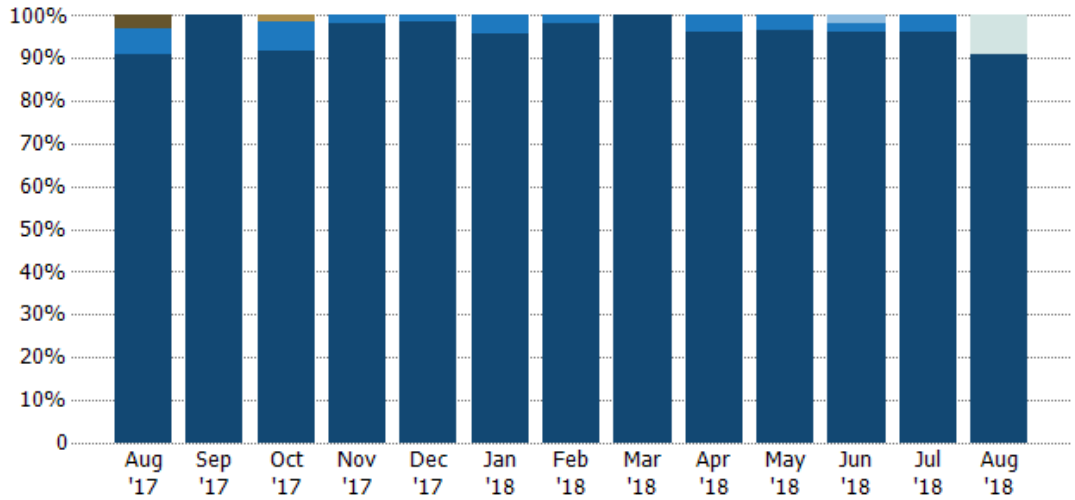
	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	\$7.89M	\$9.5M	\$9.86M	\$7.01M	\$7.6M	\$6.68M	\$4.8M	\$7.34M	\$6.92M	\$7.48M	\$7.08M	\$6.54M	\$9.83M
Prior Year	\$7.52M	\$9.24M	\$7.53M	\$5.94M	\$6.73M	\$4.4M	\$6.24M	\$7.81M	\$5.25M	\$7.67M	\$6.48M	\$8.36M	\$7.89M
Percent Change from Prior Year	5%	3%	31%	18%	13%	52%	-23%	-6%	32%	-2%	9%	-22%	25%



### Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used  
County: 6 Selected

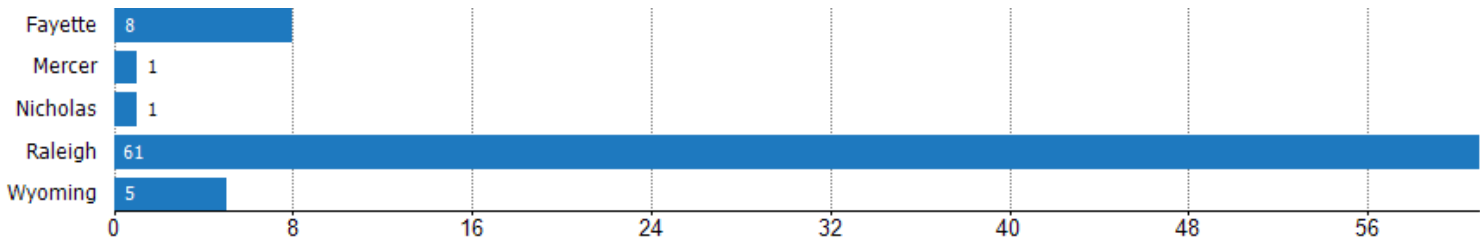


Other	-	-	1%	-	-	-	-	-	-	-	-	-	-
Farm/Ranch	3%	-	-	-	-	-	-	-	-	-	-	-	-
Lot/Land	-	-	-	-	-	-	-	-	-	-	-	9%	-
Mobile/Manufactured	-	-	-	-	-	-	-	-	-	-	2%	-	-
Condo/Townhouse	6%	-	7%	2%	2%	4%	2%	-	4%	3%	2%	4%	-
Single Family Residence	91%	100%	92%	98%	98%	96%	98%	100%	96%	97%	96%	96%	91%

### Closed Sales (By County)

The total number of single-family, condominium and townhome properties sold during the last month by county.

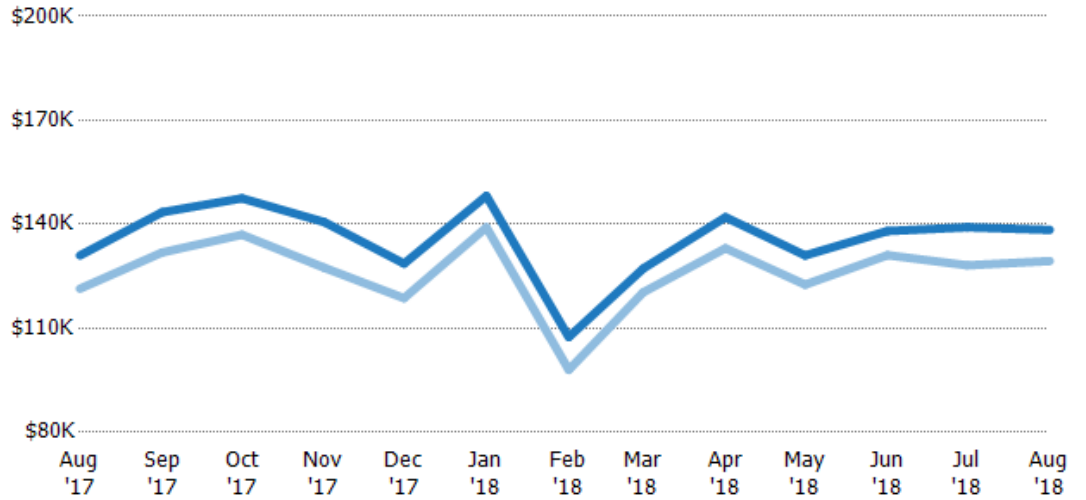
Filters Used: County: 6 Selected



## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used  
County: 6 Selected

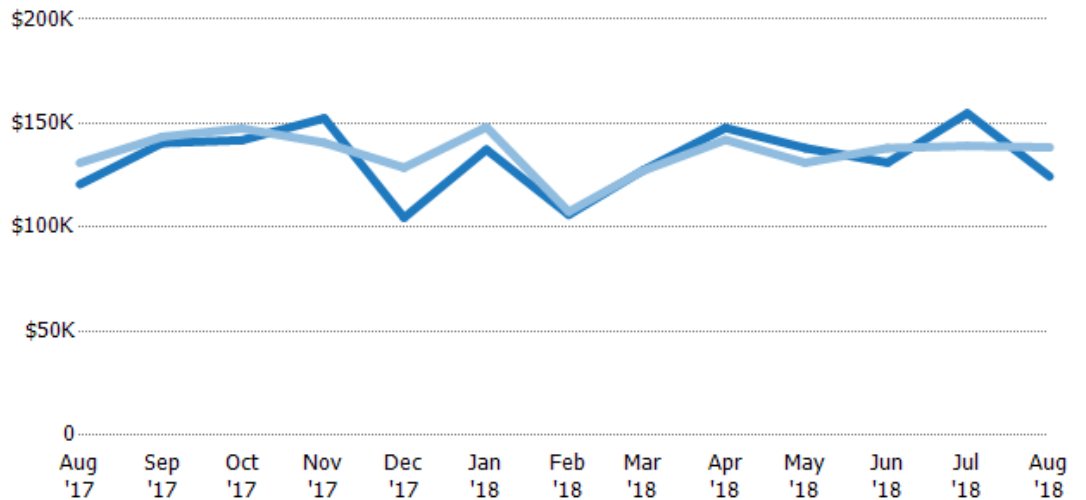


	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Avg List Price	\$131K	\$143K	\$147K	\$141K	\$129K	\$148K	\$107K	\$127K	\$142K	\$131K	\$138K	\$139K	\$138K
Avg Sales Price	\$121K	\$132K	\$137K	\$127K	\$119K	\$139K	\$98K	\$120K	\$133K	\$123K	\$131K	\$128K	\$129K
Avg Sales Price as a % of Avg List Price	93%	92%	93%	91%	92%	94%	91%	95%	94%	94%	95%	92%	93%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used  
County: 6 Selected



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Avg Est Value	\$121K	\$141K	\$142K	\$152K	\$105K	\$137K	\$106K	\$127K	\$148K	\$138K	\$131K	\$155K	\$124K
Avg Sales Price	\$131K	\$143K	\$147K	\$141K	\$129K	\$148K	\$107K	\$127K	\$142K	\$131K	\$138K	\$139K	\$138K
Avg Sales Price as a % of Avg Est Value	109%	102%	104%	92%	123%	108%	101%	100%	96%	95%	105%	90%	111%

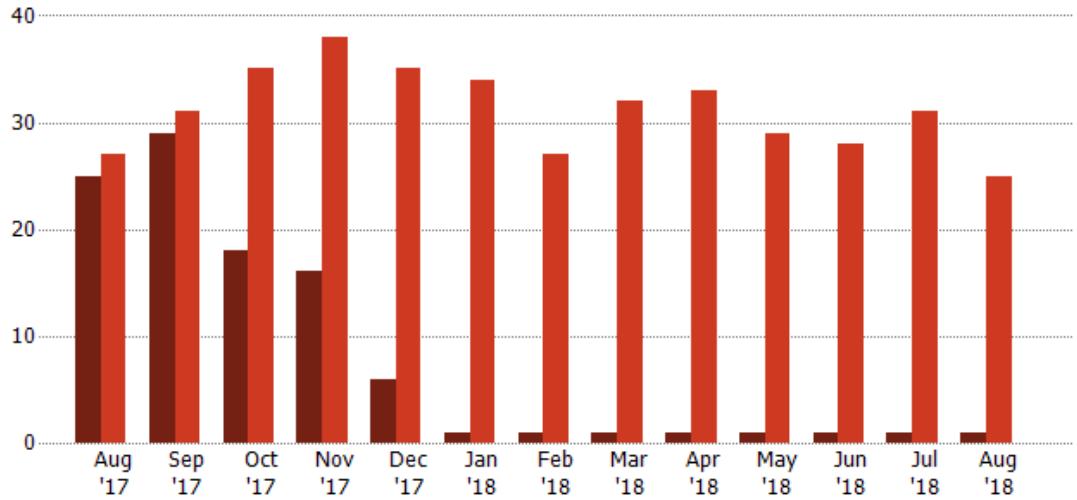
### Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Aug '18	1	-96%
Aug '17	25	-7.4%
Aug '16	27	-48.1%

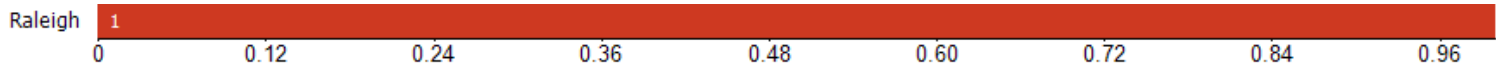


Current Year	25	29	18	16	6	1	1	1	1	1	1	1	1
Prior Year	27	31	35	38	35	34	27	32	33	29	28	31	25
Percent Change from Prior Year	-7%	-6%	-49%	-58%	-83%	-97%	-96%	-97%	-97%	-97%	-96%	-97%	-96%

### Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: County: 6 Selected



## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

### Report Details

**Report Name:** Monthly Market Data Report

**Run Date:** 09/07/2018

**Scheduled:** Yes

**Report Date Range:** From 8/2017 To: 8/2018

### Information Included

- Include Cover Sheet
- Include Key Metric Summary
- Include Metrics By: County
- Averages
- Medians
- Include Appendix

### MLS Filter

**MLS:** All

### Listing Filters

**Property Types:** All

**Sales Types:** All

**Price Range:** None

### Location Filters

**State:** All

<b>County:</b>	Fayette County, West Virginia	Kanawha County, West Virginia	Mercer County, West Virginia
	Nicholas County, West Virginia	Raleigh County, West Virginia	Wyoming County, West Virginia

**ZIP Code:** All

### Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

### Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

### Distressed Charts

- Distressed Listings
- Distressed Sales

### Data Tables Using 8/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area