



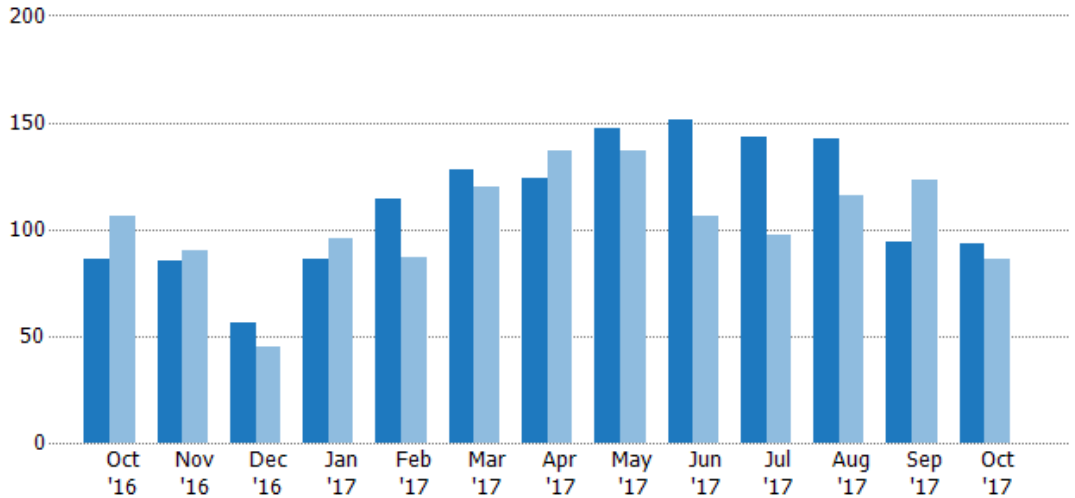
## New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Oct '17	93	8.1%
Oct '16	86	-18.9%
Oct '15	106	-4.7%



	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Current Year	86	85	56	86	114	128	124	147	151	143	142	94	93
Prior Year	106	90	45	96	87	120	137	137	106	97	116	123	86
Percent Change from Prior Year	-19%	-6%	24%	-10%	31%	7%	-9%	7%	42%	47%	22%	-24%	8%

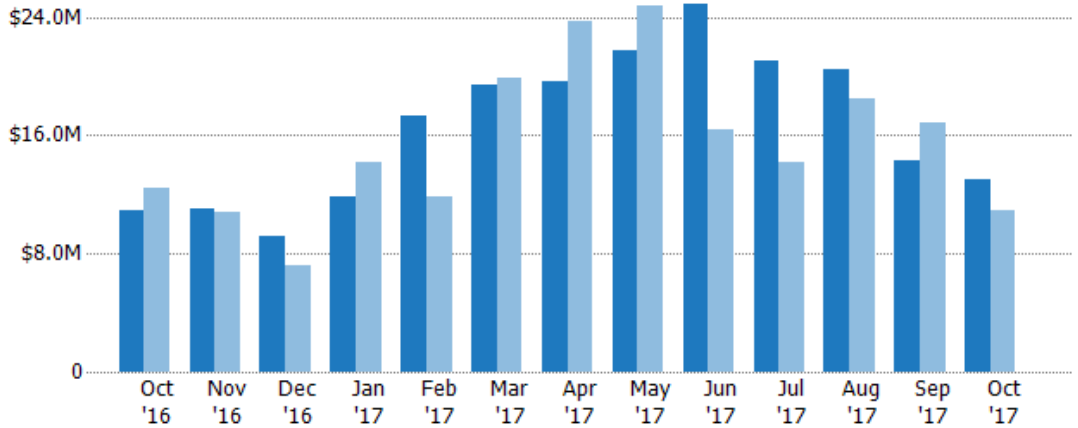
## New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Oct '17	\$13.1M	19.2%
Oct '16	\$11M	-12.2%
Oct '15	\$12.5M	33%



	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Current Year	\$11M	\$11M	\$9.14M	\$11.9M	\$17.3M	\$19.4M	\$19.7M	\$21.7M	\$24.9M	\$21M	\$20.5M	\$14.2M	\$13.1M
Prior Year	\$12.5M	\$10.8M	\$7.23M	\$14.2M	\$11.9M	\$19.9M	\$23.7M	\$24.8M	\$16.4M	\$14.2M	\$18.4M	\$16.9M	\$11M
Percent Change from Prior Year	-12%	2%	26%	-17%	46%	-3%	-17%	-12%	52%	48%	11%	-16%	19%

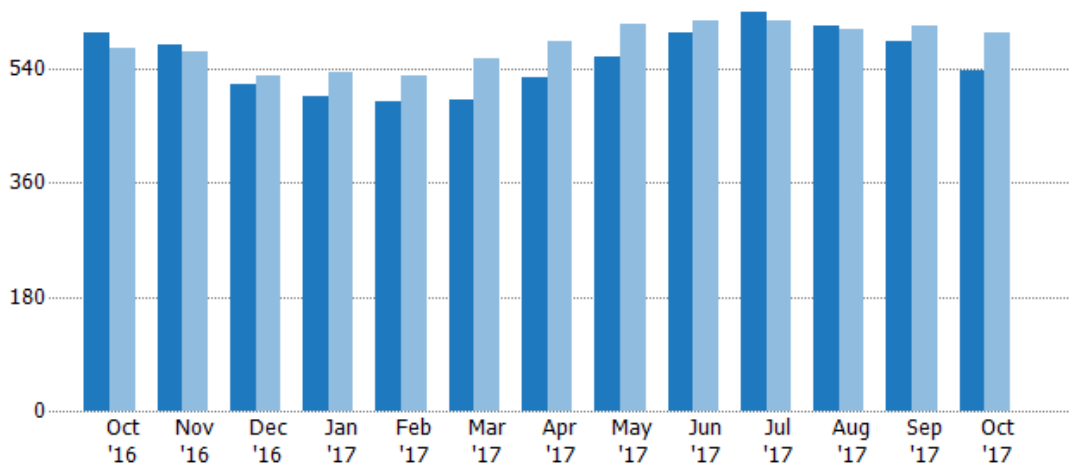
## Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Oct '17	538	-9.9%
Oct '16	597	4.4%
Oct '15	572	0.9%



	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Current Year	597	577	515	496	488	492	525	559	597	630	607	584	538
Prior Year	572	567	528	535	530	555	583	611	616	617	602	609	597
Percent Change from Prior Year	4%	2%	-2%	-7%	-8%	-11%	-10%	-9%	-3%	2%	1%	-4%	-10%

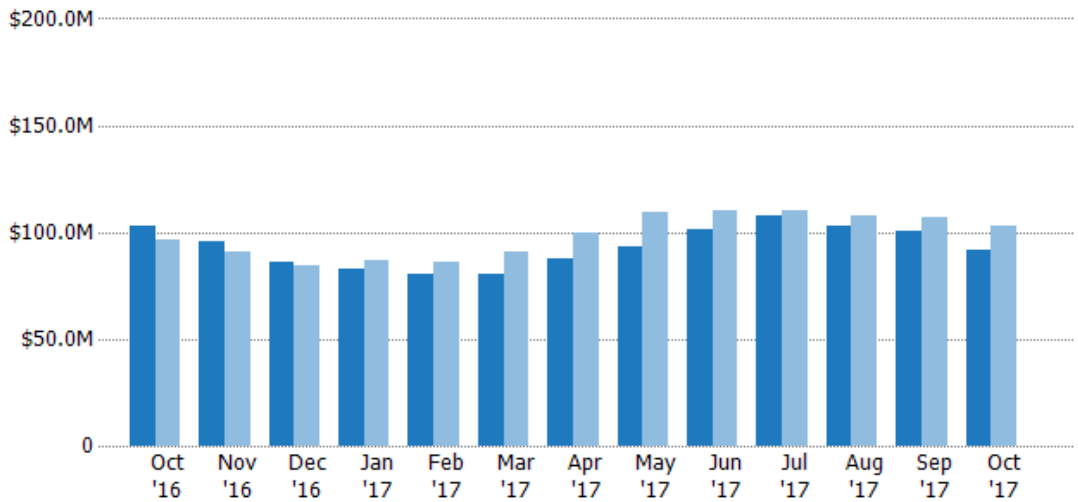
## Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Oct '17	\$92M	-10.4%
Oct '16	\$103M	6.4%
Oct '15	\$96.5M	3%



	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Current Year	\$103M	\$95.9M	\$85.8M	\$82.6M	\$80M	\$80.5M	\$87.2M	\$93.3M	\$101M	\$108M	\$103M	\$100M	\$92M
Prior Year	\$96.5M	\$90.6M	\$84.2M	\$86.8M	\$85.7M	\$91M	\$100M	\$109M	\$110M	\$110M	\$108M	\$107M	\$103M
Percent Change from Prior Year	6%	6%	2%	-5%	-7%	-11%	-13%	-15%	-8%	-2%	-4%	-6%	-10%

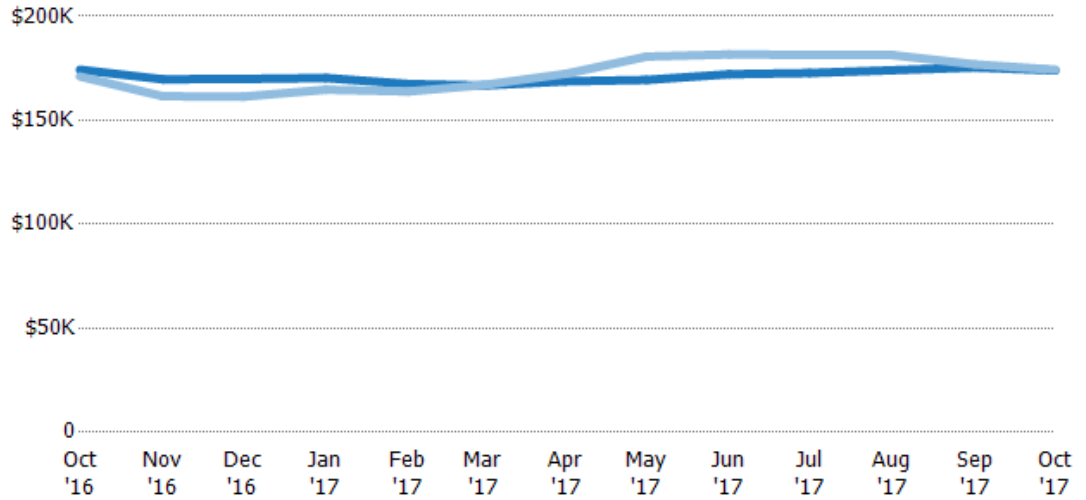
## Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

**Filters Used**

County: 6 Selected

Month/Year	Price	% Chg.
Oct '17	\$174K	-0.2%
Oct '16	\$174K	1.9%
Oct '15	\$171K	0.8%



	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Current Year	\$174K	\$170K	\$170K	\$170K	\$167K	\$167K	\$169K	\$169K	\$172K	\$173K	\$174K	\$175K	\$174K
Prior Year	\$171K	\$162K	\$161K	\$165K	\$164K	\$167K	\$172K	\$181K	\$182K	\$181K	\$181K	\$177K	\$174K
Percent Change from Prior Year	2%	5%	5%	3%	2%	0%	-2%	-6%	-5%	-5%	-4%	-1%	0%

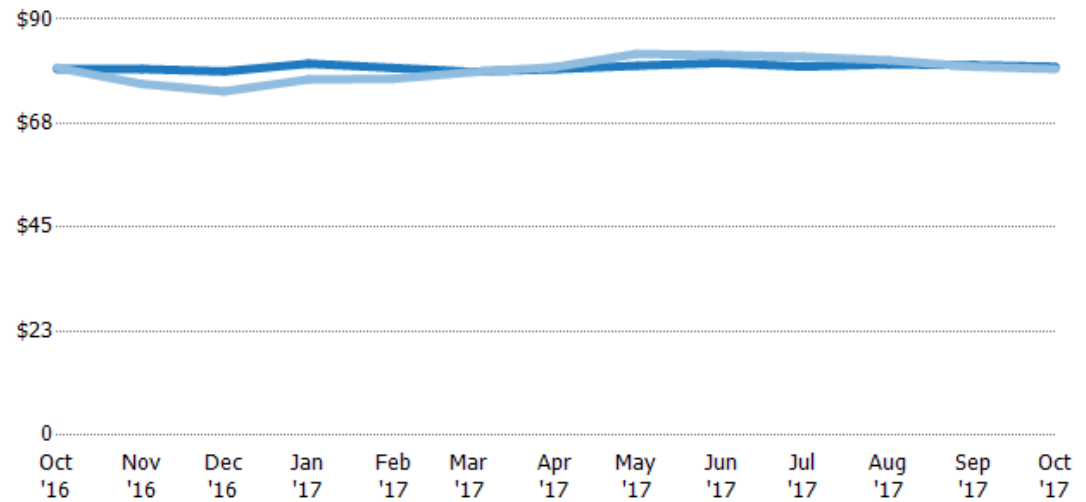
## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

**Filters Used**

County: 6 Selected

Month/Year	Price/sq ft	% Chg.
Oct '17	\$79.7	0.6%
Oct '16	\$79.2	-0.4%
Oct '15	\$79.5	2.8%

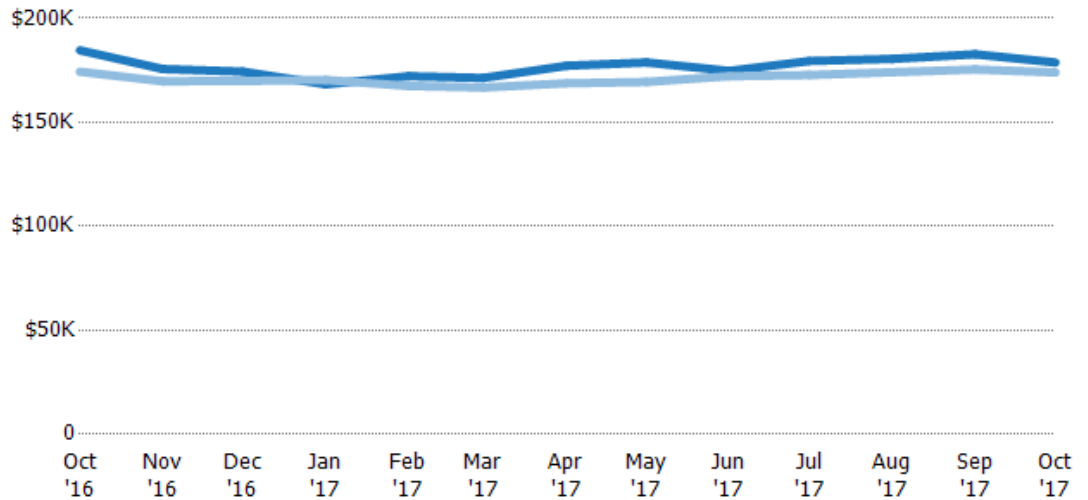


	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Current Year	\$79.2	\$79.2	\$78.7	\$80.4	\$79.5	\$78.7	\$79.2	\$79.9	\$80.6	\$79.8	\$80.3	\$80	\$79.7
Prior Year	\$79.5	\$76	\$74.4	\$77	\$77.1	\$78.5	\$79.6	\$82.5	\$82.3	\$81.9	\$81.1	\$79.8	\$79.2
Percent Change from Prior Year	0%	4%	6%	4%	3%	0%	-1%	-3%	-2%	-3%	-1%	0%	1%

### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used  
County: 6 Selected

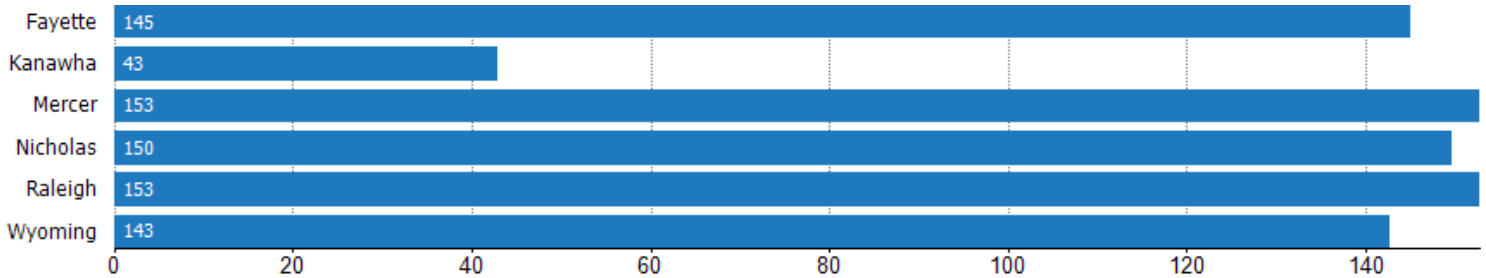


	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Avg Est Value	\$185K	\$176K	\$174K	\$168K	\$172K	\$171K	\$177K	\$179K	\$175K	\$179K	\$180K	\$183K	\$179K
Avg Listing Price	\$174K	\$170K	\$170K	\$170K	\$167K	\$167K	\$169K	\$169K	\$172K	\$173K	\$174K	\$175K	\$174K
Avg Listing Price as a % of Avg Est Value	94%	97%	97%	101%	97%	97%	95%	95%	99%	96%	96%	96%	97%

### Average Days in RPR (By County)

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

Filters Used: County: 6 Selected



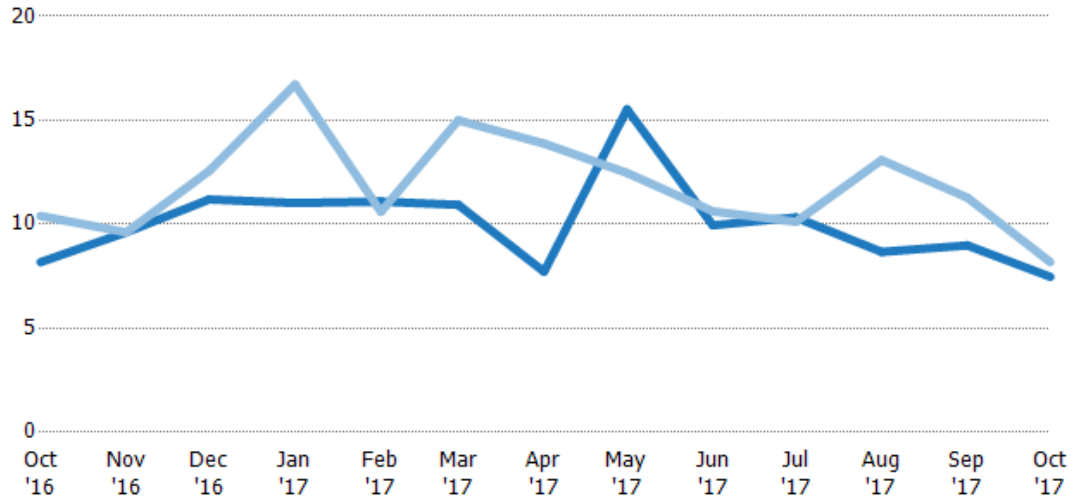
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

County: 6 Selected

Month/Year	Months	% Chg.
Oct '17	7.47	-8.6%
Oct '16	8.18	-21.4%
Oct '15	10.4	0.9%



Current Year	8.18	9.62	11.2	11	11.1	10.9	7.72	15.5	9.95	10.3	8.67	8.98	7.47
Prior Year	10.4	9.61	12.6	16.7	10.6	15	13.9	12.5	10.6	10.1	13.1	11.3	8.18
Percent Change from Prior Year	-21%	0%	-11%	-34%	5%	-27%	-44%	25%	-6%	2%	-34%	-20%	-9%

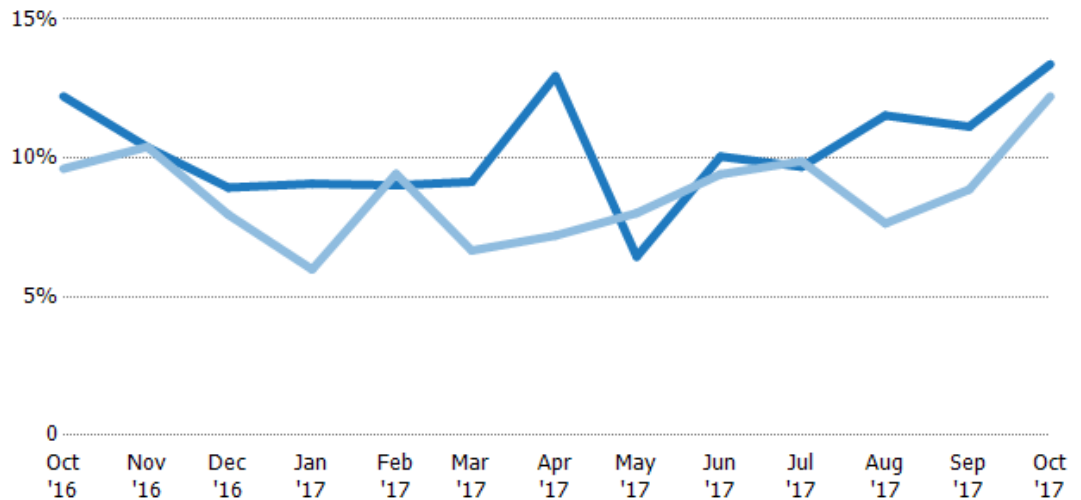
## Absorption Rate

The percentage of inventory sold per month.

Filters Used

County: 6 Selected

Month/Year	Rate	Chg.
Oct '17	13%	-1.2%
Oct '16	12%	-2.6%
Oct '15	10%	-0.8%

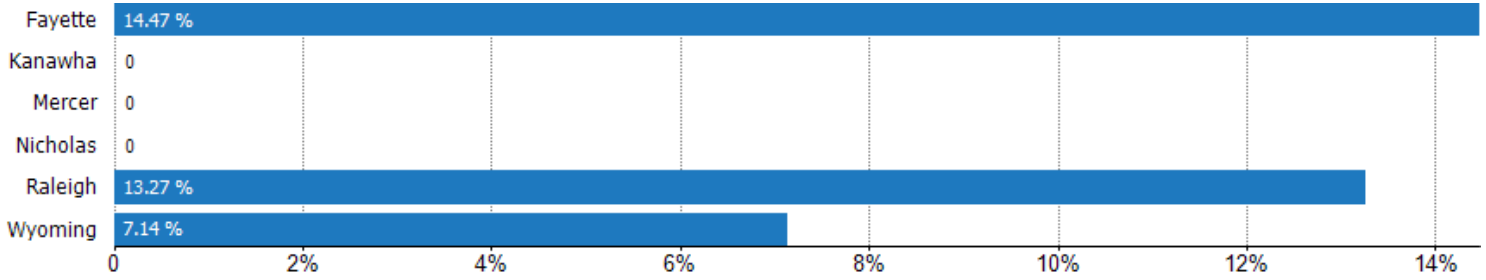


Current Year	12%	10%	9%	9%	9%	9%	13%	6%	10%	10%	12%	11%	13%
Prior Year	10%	10%	8%	6%	9%	7%	7%	8%	9%	10%	8%	9%	12%
Change from Prior Year	-3%	0	-1%	-3%	0%	-2%	-6%	2%	-1%	0%	-4%	-2%	-1%

### Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: County: 6 Selected

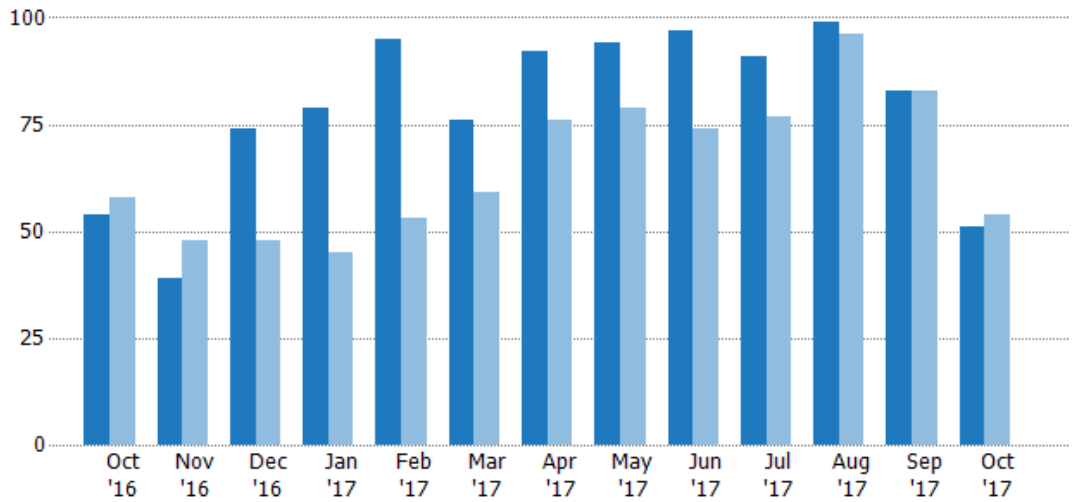


### Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used  
County: 6 Selected

Month/Year	Count	% Chg.
Oct '17	51	-5.6%
Oct '16	54	-6.9%
Oct '15	58	12.1%



	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Current Year	54	39	74	79	95	76	92	94	97	91	99	83	51
Prior Year	58	48	48	45	53	59	76	79	74	77	96	83	54
Percent Change from Prior Year	-7%	-19%	54%	76%	79%	29%	21%	19%	31%	18%	3%	0%	-6%

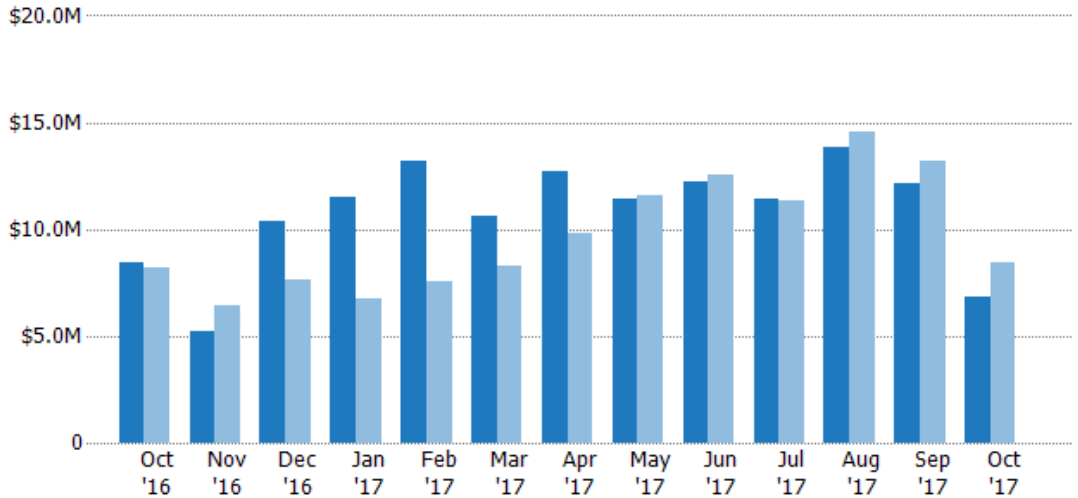
## Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Oct '17	\$6.86M	-18.7%
Oct '16	\$8.43M	2.7%
Oct '15	\$8.21M	-1.2%



Current Year	\$8.43M	\$5.25M	\$10.3M	\$11.5M	\$13.2M	\$10.6M	\$12.7M	\$11.5M	\$12.3M	\$11.4M	\$13.8M	\$12.1M	\$6.86M
Prior Year	\$8.21M	\$6.44M	\$7.66M	\$6.71M	\$7.57M	\$8.3M	\$9.81M	\$11.6M	\$12.6M	\$11.3M	\$14.5M	\$13.2M	\$8.43M
Percent Change from Prior Year	3%	-18%	35%	72%	74%	28%	30%	-1%	-2%	1%	-5%	-8%	-19%

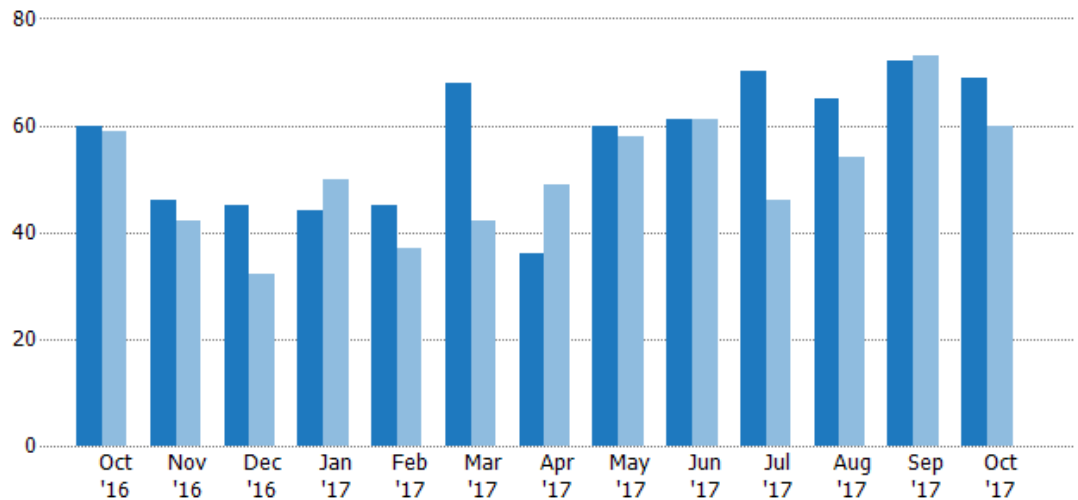
## Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Oct '17	69	15%
Oct '16	60	1.7%
Oct '15	59	-13.6%



Current Year	60	46	45	44	45	68	36	60	61	70	65	72	69
Prior Year	59	42	32	50	37	42	49	58	61	46	54	73	60
Percent Change from Prior Year	2%	10%	41%	-12%	22%	62%	-27%	3%	0%	52%	20%	-1%	15%



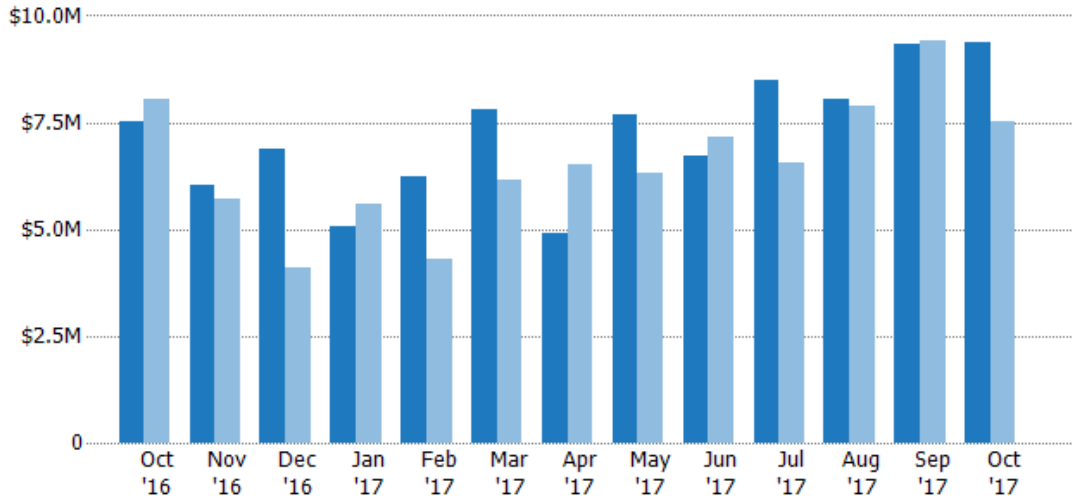
### Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Oct '17	\$9.38M	24.5%
Oct '16	\$7.53M	-6.1%
Oct '15	\$8.03M	-15.5%



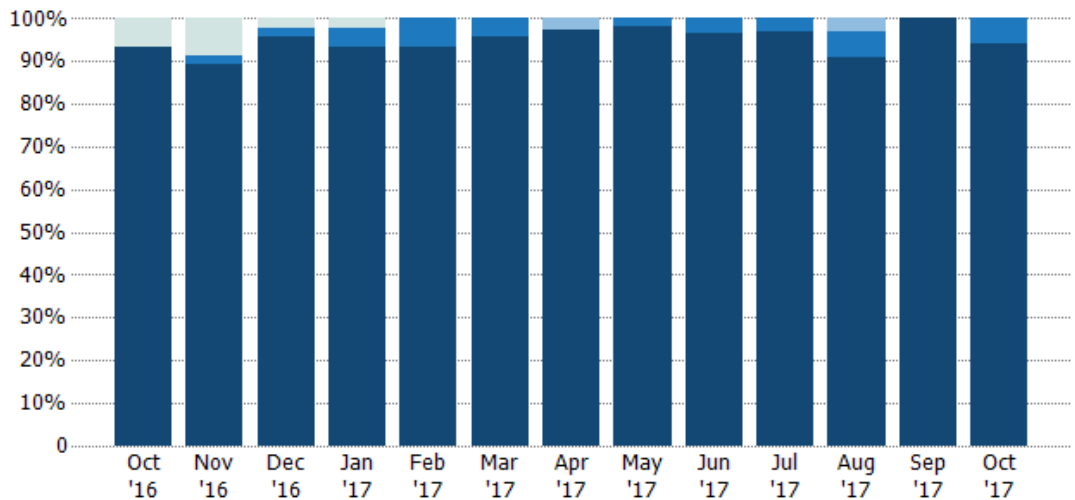
Current Year	\$7.53M	\$6.05M	\$6.87M	\$5.06M	\$6.24M	\$7.81M	\$4.92M	\$7.67M	\$6.71M	\$8.5M	\$8.02M	\$9.32M	\$9.38M
Prior Year	\$8.03M	\$5.7M	\$4.11M	\$5.6M	\$4.29M	\$6.16M	\$6.51M	\$6.31M	\$7.15M	\$6.54M	\$7.9M	\$9.43M	\$7.53M
Percent Change from Prior Year	-6%	6%	67%	-10%	45%	27%	-24%	22%	-6%	30%	2%	-1%	25%

### Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

County: 6 Selected

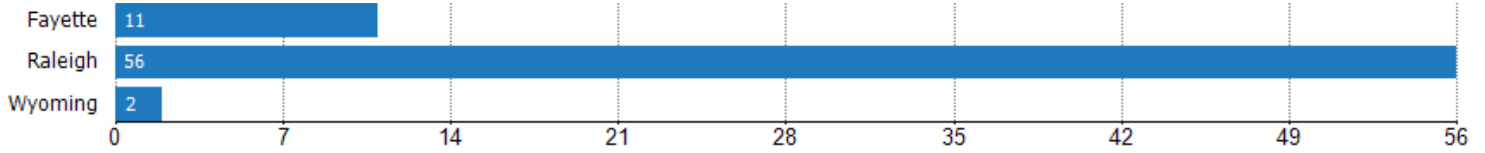


Other	7%	9%	2%	2%	-	-	-	-	-	-	-	-	-
Farm/Ranch	-	-	-	-	-	-	3%	-	-	-	3%	-	-
Condo/Townhouse	-	2%	2%	5%	7%	4%	-	2%	3%	3%	6%	-	6%
Single Family Residence	93%	89%	96%	93%	93%	96%	97%	98%	97%	97%	91%	100%	94%

### Closed Sales (By County)

The total number of single-family, condominium and townhome properties sold during the last month by county.

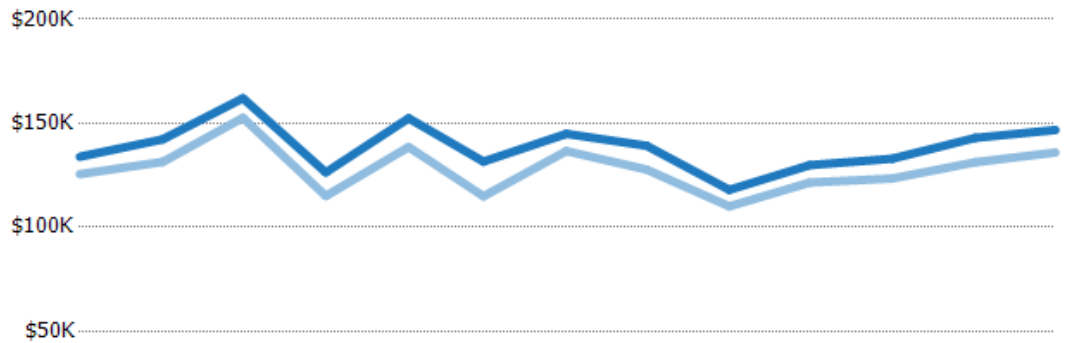
Filters Used: County: 6 Selected



### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used  
County: 6 Selected

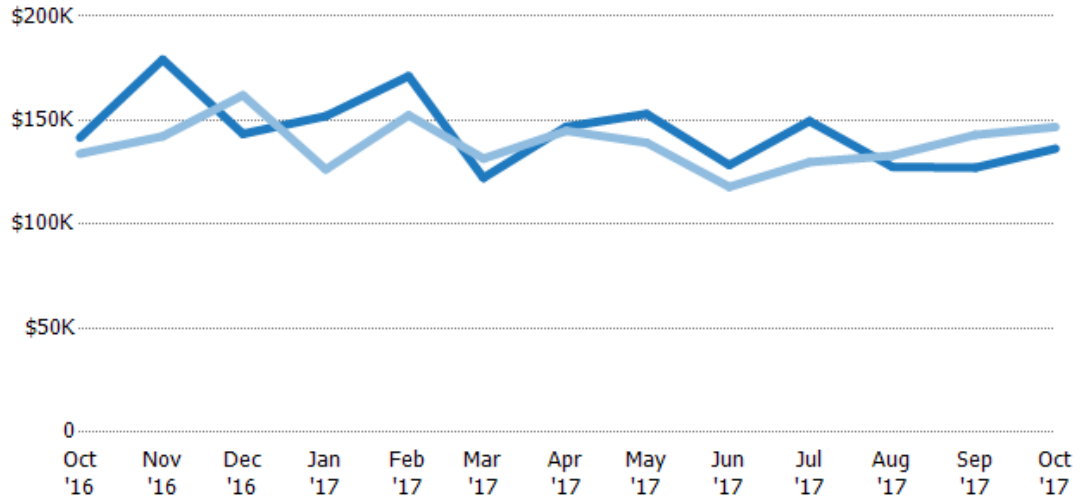


	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Avg List Price	\$134K	\$142K	\$162K	\$126K	\$152K	\$132K	\$145K	\$139K	\$118K	\$130K	\$133K	\$143K	\$147K
Avg Sales Price	\$126K	\$131K	\$153K	\$115K	\$139K	\$115K	\$137K	\$128K	\$110K	\$121K	\$123K	\$131K	\$136K
Avg Sales Price as a % of Avg List Price	94%	92%	94%	91%	91%	87%	94%	92%	93%	94%	93%	92%	93%

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used  
County: 6 Selected



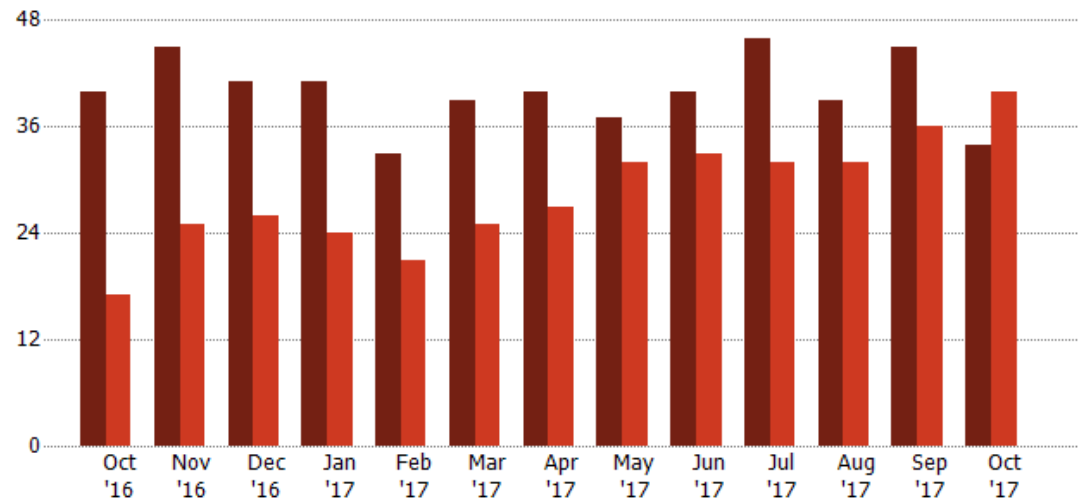
	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Avg Est Value	\$142K	\$179K	\$143K	\$152K	\$171K	\$122K	\$147K	\$153K	\$128K	\$150K	\$128K	\$127K	\$136K
Avg Sales Price	\$134K	\$142K	\$162K	\$126K	\$152K	\$132K	\$145K	\$139K	\$118K	\$130K	\$133K	\$143K	\$147K
Avg Sales Price as a % of Avg Est Value	95%	79%	113%	83%	89%	108%	99%	91%	92%	87%	104%	112%	108%

### Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used  
County: 6 Selected

Month/Year	Count	% Chg.
Oct '17	34	-15%
Oct '16	40	135.3%
Oct '15	17	0%

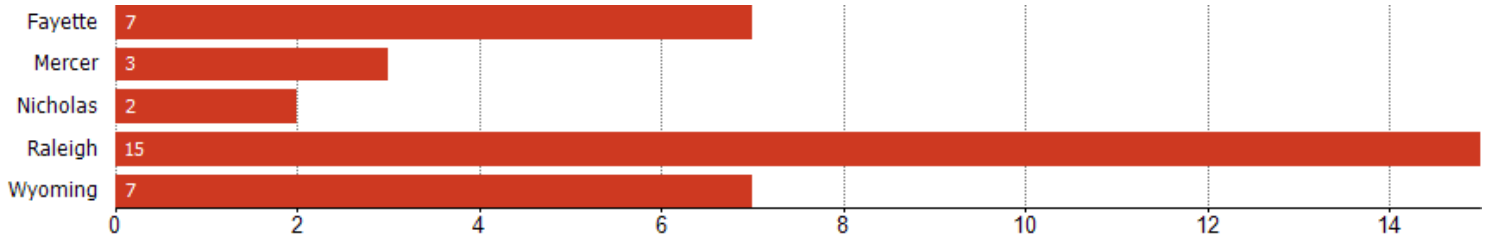


	Oct '16	Nov '16	Dec '16	Jan '17	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17
Current Year	40	45	41	41	33	39	40	37	40	46	39	45	34
Prior Year	17	25	26	24	21	25	27	32	33	32	32	36	40
Percent Change from Prior Year	135%	80%	58%	71%	57%	56%	48%	16%	21%	44%	22%	25%	-15%

### Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: County: 6 Selected



## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

### Report Details

**Report Name:** Monthly Market Data Report

**Run Date:** 11/07/2017

**Scheduled:** Yes

**Report Date Range:** From 10/2016 To: 10/2017

### Information Included

- Include Cover Sheet
- Include Key Metric Summary
- Include Metrics By: County
- Averages
- Include Appendix
- Medians

### MLS Filter

**MLS:** All

### Listing Filters

**Property Types:** All

**Sales Types:** All

**Price Range:** None

### Location Filters

**State:** All

<b>County:</b>	Fayette County, West Virginia	Kanawha County, West Virginia	Mercer County, West Virginia
	Nicholas County, West Virginia	Raleigh County, West Virginia	Wyoming County, West Virginia

**ZIP Code:** All

### Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

### Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

### Distressed Charts

- Distressed Listings
- Distressed Sales

### Data Tables Using 10/2017 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area